

NTA UGC NET JUN 2026_22nd to to 30th June 2026

Application No	
Candidate Name	
Roll No.	
Test Date	29/06/2026
Test Time	3:00 PM - 6:00 PM
Subject	17 Management

Section : General Paper

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic

City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 1

- Q.1 What is the total number (in lakh) of digitally-dependent males in City-3 and City-4 together ?
- (1) 8.496
(2) 9.452
(3) 8.212
(4) 7.568

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816753
Option 1 ID : 76878126309
Option 2 ID : 76878126310
Option 3 ID : 76878126311
Option 4 ID : 76878126312
Status : Answered
Chosen Option : 3



ALL EXAMS, **ONE** SUBSCRIPTION



Test. Analyze. Improve. Repeat.



*Don't just
prepare.
Perform.*

Test Prime – built only
for mock tests.



1,50,000+
Mock Tests



25,000+
Previous Year
Papers



800+
Exam
Covered



500%
Refund on
Selection



5 lakh+
Free Quizzes



Daily
Free PDFs



Top Alerts
Stay Updated

WHY TEST PRIME?

- ✓ Multilingual
- ✓ Detailed Solution
- ✓ Strong and Weak Areas
- ✓ All India Rankings



Safe & Reliable



Trusted by
Lakhs of Aspirants



Your Success,
Our Mission



**DOWNLOAD
TEST PRIME**

Your Success Partner!



Test

Prime



SUCCESS GALLERY!

MEET THE ACHIEVERS



Shreya, SBI PO



Sahil, SBI PO



Srijita, SBI PO



Vikram, IBPS PO



Neeti, IBPS PO



Arya, IBPS PO



Hasan, SSC CGL



Palak, SSC CGL



Priti, UP TGT



Aniket, Bihar Stet



Shaurya, NTPC



Sarita, CTET



Gourav, NTPC



Sanni, NTPC



Abhishek, CTET



Sapna, IBPS Clerk

THEY DID IT. YOU CAN TOO

READ THEIR STORIES!



Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic			
City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 2

- Q.2 What is the ratio of the number of digitally-dependent females in City-6 to the number of digitally-dependent males in City-4 ?
- (1) 3 : 2
(2) 17 : 16
(3) 123 : 283
(4) 283 : 323

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816754
Option 1 ID : 76878126313
Option 2 ID : 76878126314
Option 3 ID : 76878126315
Option 4 ID : 76878126316
Status : Answered
Chosen Option : 4

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic			
City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 3

- Q.3 The digitally-dependent adult population is less than 5.166 Lakh for exactly _____ cities.
- (1) 5
(2) 4
(3) 3
(4) 2

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816751
Option 1 ID : 76878126301
Option 2 ID : 76878126302
Option 3 ID : 76878126303
Option 4 ID : 76878126304
Status : Answered
Chosen Option : 2

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic			
City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 4

Q.4 In City-I, if M and N, respectively, represent the number of Adults and the number of children, who are digitally dependent, then what is the value of $\frac{(M - N)}{171}$?

- (1) 1200
- (2) 1400
- (3) 1000
- (4) 1600

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816755
Option 1 ID : 76878126317
Option 2 ID : 76878126318
Option 3 ID : 76878126319
Option 4 ID : 76878126320
Status : Answered
Chosen Option : 1

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic			
City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 5

- Q.5

The digitally-dependent female population of City-2 is approximately _____% less than its digitally-dependent male population.
- (1)

20
- (2)

10
- (3)

30
- (4)

80

- Options
1.

1
2.

2
3.

3
4.

4

Question Type : MCQ

Question ID : 7687816752

Option 1 ID : 76878126305

Option 2 ID : 76878126306

Option 3 ID : 76878126307

Option 4 ID : 76878126308

Status : Answered

Chosen Option : 1

Q.6 What among the following are the various characteristics of Mass Communication ?

- A. Limited Sensory Channels
- B. Mass Medium
- C. Personal Communication
- D. Gatekeeper
- E. Immediate Feedback

Choose the correct answer from the options given below :

- (1) C and E Only
- (2) A, B and D Only
- (3) A, B and C Only
- (4) C, D and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816769
Option 1 ID : 76878126373
Option 2 ID : 76878126374
Option 3 ID : 76878126375
Option 4 ID : 76878126376
Status : Answered
Chosen Option : 3

Q.7 Which of these is NOT an objective of the Tenth Five Year Plan (2002-2007) ?

- A. Raising the enrolment in higher education of the 18 - 23 year age group.
- B. Providing Training and Consultancy Services.
- C. Increasing the number of working days in universities to 180.
- D. Appointing the four member committee to examine the problem of medium of instruction.

Choose the correct answer from the options given below :

- (1) C and D Only
- (2) A and B Only
- (3) B and D Only
- (4) A and C Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816794
Option 1 ID : 76878126473
Option 2 ID : 76878126474
Option 3 ID : 76878126475
Option 4 ID : 76878126476
Status : Answered
Chosen Option : 2

Q.8 Find the number that can replace question mark (?) in the series given below :
8, 9, 13, 22, 38 ?, 99, 148
(1) 66
(2) 80
(3) 60
(4) 63

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816775
Option 1 ID : 76878126397
Option 2 ID : 76878126398
Option 3 ID : 76878126399
Option 4 ID : 76878126400
Status : Answered
Chosen Option : 4

Q.9 Match List - I with List - II.

List - I (Educational Institution)	List - II (Founded by)
A. Fergusson College, Poona	I. The Missionaries
B. Gordon College, Rawalpindi	II. Bal Gangadhar Tilak
C. Central Hindu College, Banares	III. Surendra Nath Banerjea
D. Ripon College, Calcutta	IV. Annie Besant

Choose the correct answer from the options given below :
(1) A-I, B-III, C-II, D-IV
(2) A-IV, B-II, C-I, D-III
(3) A-III, B-IV, C-II, D-I
(4) A-II, B-I, C-IV, D-III

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816795
Option 1 ID : 76878126477
Option 2 ID : 76878126478
Option 3 ID : 76878126479
Option 4 ID : 76878126480
Status : Answered
Chosen Option : 3

Q.10 Ranks given in a music contest by two Judges to eight players (A-H) are given as below.
Judge - 1 : {4, 5, 8, 6, 7, 3, 1, 2}
Judge - 2 : {7, 5, 4, 1, 3, 2, 6, 8}
What is the approximate value of the Spearman's Rank Correlation Coefficient.

(1) 0.632
(2) 0.423
(3) -0.524
(4) -0.712

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816762
Option 1 ID : 76878126345
Option 2 ID : 76878126346
Option 3 ID : 76878126347
Option 4 ID : 76878126348
Status : Answered
Chosen Option : 3

Q.11 During British Colonial period who among the following thought that the government supported education was producing among educated Indians a sense of revolt against the principles of discipline, religion and contentment ?

(1) Sir William Hunter
(2) Lord Dalhousie
(3) Lord Ripon
(4) Dr. John Wilson

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816792
Option 1 ID : 76878126465
Option 2 ID : 76878126466
Option 3 ID : 76878126467
Option 4 ID : 76878126468
Status : Answered
Chosen Option : 2

Q.12 Which of the following statements are true ?

- A. The term 'validity' applies only to deductive arguments.
- B. Deductive argument can be 'weak' or 'strong'.
- C. In an inductive argument, if the premises are true, the conclusion must also be true.
- D. All inductive arguments are either valid or invalid.

Choose the correct answer from the options given below :

- (1) B and D Only
- (2) C and D Only
- (3) A Only
- (4) A and C Only

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816777**

Option 1 ID : **76878126405**

Option 2 ID : **76878126406**

Option 3 ID : **76878126407**

Option 4 ID : **76878126408**

Status : **Answered**

Chosen Option : **4**

Q.13 Arrange the following speeds according to their values in decreasing order :

- A. A car moving at speed of 40 km/hour
- B. A boat moving at speed of 75 m per minute
- C. A stream moving at speed of 4.0 m per sec
- D. Relative speed of two vehicles moving in same directions with speeds of 30 km/hour and 45 km/hour, respectively

Choose the correct answer from the options given below :

- (1) A, D, C, B
- (2) D, A, C, B
- (3) B, C, D, A
- (4) C, B, D, A

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816773**

Option 1 ID : **76878126389**

Option 2 ID : **76878126390**

Option 3 ID : **76878126391**

Option 4 ID : **76878126392**

Status : **Answered**

Chosen Option : **1**

Q.14 Arrange the following coal types in the increasing order of their carbon content :

- A. Lignite
- B. Bituminous
- C. Anthracite
- D. Sub-bituminous
- E. Peat

Choose the correct answer from the options given below :

- (1) C, B, A, D, E
- (2) B, D, C, A, E
- (3) A, E, B, D, C
- (4) E, A, D, B, C

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816787
Option 1 ID : 76878126445
Option 2 ID : 76878126446
Option 3 ID : 76878126447
Option 4 ID : 76878126448
Status : Answered
Chosen Option : 4

Q.15 Arrange these cognitive functions development stages mapped by Jean Piagets in sequence :

- A. Concrete operation stage
- B. Formal operations stage
- C. Proportional stage
- D. Sensory-motor stage

Choose the correct answer from the options given below :

- (1) C, D, B, A
- (2) A, B, C, D
- (3) B, D, A, C
- (4) D, C, A, B

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816758
Option 1 ID : 76878126329
Option 2 ID : 76878126330
Option 3 ID : 76878126331
Option 4 ID : 76878126332
Status : Answered
Chosen Option : 3

Q.16 The two numbers are such that the ratio between them is 5 : 8. If 4 is subtracted from each of them, the ratio between them becomes 7 : 12. Find the numbers.

(1) 25, 40
(2) 20, 40
(3) 25, 50
(4) 15, 25

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816772**
Option 1 ID : **76878126385**
Option 2 ID : **76878126386**
Option 3 ID : **76878126387**
Option 4 ID : **76878126388**
Status : **Answered**
Chosen Option : **1**

Q.17 Mental age and Intelligence Quotient are the indices used to indicate the developmental status of an individual on _____.

(1) A particular scale of Intelligence
(2) A particular scale of Efficiency
(3) A particular scale of Motivation
(4) A particular scale of professionalism

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816756**
Option 1 ID : **76878126321**
Option 2 ID : **76878126322**
Option 3 ID : **76878126323**
Option 4 ID : **76878126324**
Status : **Answered**
Chosen Option : **1**

Q.18 Match List - I with List - II.

List - I (Contexts of Learning)	List - II (Activities)
A. Active Learning	I. Two or more students learn together
B. Situated Learning	II. Students doing things and knowing what are they doing
C. Collaborative Learning	III. Learning by imitation
D. Observational Learning	IV. Doing and Learning as per circumstances

Choose the correct answer from the options given below :

- (1) A-I, B-III, C-II, D-IV
- (2) A-II, B-IV, C-I, D-III
- (3) A-I, B-II, C-III, D-IV
- (4) A-IV, B-I, C-II, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816760
Option 1 ID : 76878126337
Option 2 ID : 76878126338
Option 3 ID : 76878126339
Option 4 ID : 76878126340
Status : Answered
Chosen Option : 2

Q.19 A sudden uncontrolled descent of mass of earth under the force of gravity is called :

- (1) Soil erosion
- (2) Mining
- (3) Landslide
- (4) Earthquake

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816786
Option 1 ID : 76878126441
Option 2 ID : 76878126442
Option 3 ID : 76878126443
Option 4 ID : 76878126444
Status : Answered
Chosen Option : 3

Q.20 In a certain language, 'GLAMOUR' is written as 'HNDQTAY'. How 'TELEPHONE' shall be written in that language ?

(1) UGOOUVVNN
(2) UGOIUNVVN
(3) UGIIVNVVN
(4) UGOOVVNNN

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816774**
Option 1 ID : **76878126393**
Option 2 ID : **76878126394**
Option 3 ID : **76878126395**
Option 4 ID : **76878126396**
Status : **Answered**
Chosen Option : **2**

Q.21 Arrange the following in a sequence representing food chain in a grassland ecosystem :

A. Hawks
B. Frogs
C. Grasses
D. Snakes
E. Grasshoppers

Choose the **correct** answer from the options given below :

(1) C, E, B, D, A
(2) C, B, E, D, A
(3) C, E, D, B, A
(4) A, C, E, B, D

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816788**
Option 1 ID : **76878126449**
Option 2 ID : **76878126450**
Option 3 ID : **76878126451**
Option 4 ID : **76878126452**
Status : **Answered**
Chosen Option : **1**

Q.22 Match List - I with List - II.

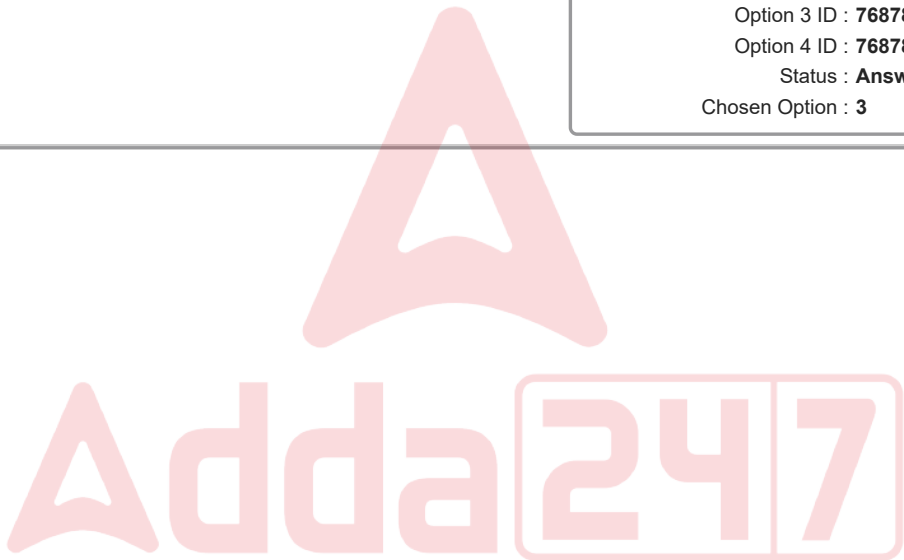
List - I (Digital Space)	List - II (Primary Function)
A. Wiki	I. Micro-blogging and short updates
B. Podcast	II. Live synchronous video conferencing
C. Twitter (X)	III. Collaborative content editing
D. Google Meet	IV. Digital audio series for streaming

Choose the **correct** answer from the options given below :

- (1) A-III, B-I, C-IV, D-II
- (2) A-II, B-III, C-I, D-IV
- (3) A-III, B-IV, C-I, D-II
- (4) A-IV, B-II, C-I, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816785
Option 1 ID : 76878126437
Option 2 ID : 76878126438
Option 3 ID : 76878126439
Option 4 ID : 76878126440
Status : Answered
Chosen Option : 3



Q.23 Match List - I with List - II.

List - I (Research Metric)	List - II (Interpretation)
A. Impact factor	I. Indicates direct count of papers from an author meeting a minimum citation threshold (Introduced and used by Google Scholar)
B. h-index	II. Measures individual article's or author's impact
C. Citation Count	III. Measures Journal's influence and prestige
D. i10-index	IV. Indicates highest number of manuscripts from an author that all have at least the same number of citations

Choose the correct answer from the options given below :

- (1) A-II, B-IV, C-III, D-I
- (2) A-III, B-IV, C-II, D-I
- (3) A-I, B-III, C-IV, D-II
- (4) A-IV, B-I, C-II, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816765
Option 1 ID : 76878126357
Option 2 ID : 76878126358
Option 3 ID : 76878126359
Option 4 ID : 76878126360
Status : Answered
Chosen Option : 1

Q.24 As per classical Indian School of logic which of the following arguments involve irregular middle ?

- A. The hill has fire because it is knowable
- B. Wherever there is fire, there is smoke
- C. Sound is eternal because it is produced
- D. All things are non-eternal, because they are knowable

Choose the correct answer from the options given below :

- (1) A and D Only
- (2) B and C Only
- (3) C and D Only
- (4) A and C Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816780
Option 1 ID : 76878126417
Option 2 ID : 76878126418
Option 3 ID : 76878126419
Option 4 ID : 76878126420
Status : Answered
Chosen Option : 2

Q.25 Arrange the following in chronological order.

- A. Establishment of Poona Sanskrit College.
- B. Wood’s Dispatch
- C. Appointment of Hunter Commission
- D. Formation of the Hartog Committee

Choose the **correct** answer from the options given below :

- (1) D, C, B, A
- (2) B, A, C, D
- (3) A, B, C, D
- (4) A, C, B, D

Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816793
Option 1 ID : 76878126469
Option 2 ID : 76878126470
Option 3 ID : 76878126471
Option 4 ID : 76878126472
Status : Answered
Chosen Option : 2

Q.26 Which of the following pairs of ICT acronyms and their expansions are **correctly** matched ?

- A. GIF - Graphics Interchange Format
- B. MIME - Multiple Internet Mail Extensions
- C. ISP - Internet Service Provider
- D. DVD - Digital Versatile Disc

Choose the **correct** answer from the options given below :

- (1) C and D Only
- (2) A and B Only
- (3) A, B and C Only
- (4) A, C and D Only

Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816784
Option 1 ID : 76878126433
Option 2 ID : 76878126434
Option 3 ID : 76878126435
Option 4 ID : 76878126436
Status : Answered
Chosen Option : 1

Q.27 Which of the following fallacies involves supporting a proposition with an argument in which that proposition is a premise ?

- (1) False alternative
- (2) Subjectivism
- (3) Begging the question
- (4) Post hoc

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816776**
Option 1 ID : **76878126401**
Option 2 ID : **76878126402**
Option 3 ID : **76878126403**
Option 4 ID : **76878126404**
Status : **Answered**
Chosen Option : **2**

Q.28 Match List - I with List - II.

List - I (Events)	List - II (Year)
A. Beginning of Television in India	I. 1984
B. Introduction of the satellite Instructional Television Experiment (SITE)	II. 1991
C. Introduction of India's first soap opera 'Hum Log'	III. 1975
D. The Gulf war coverage by CNN	IV. 1959

Choose the **correct** answer from the options given below :

- (1) A-IV, B-III, C-I, D-II
- (2) A-I, B-II, C-III, D-IV
- (3) A-II, B-III, C-IV, D-I
- (4) A-III, B-II, C-IV, D-I

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816770**
Option 1 ID : **76878126377**
Option 2 ID : **76878126378**
Option 3 ID : **76878126379**
Option 4 ID : **76878126380**
Status : **Answered**
Chosen Option : **3**

Q.29 According to Aristotle with reference to Western theories and models of communication, rhetoric is made up of which of the following elements ?

- A. The effect
- B. The speaker
- C. The speech
- D. The Noise
- E. The listener

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) A and C Only
- (3) B, C and E Only
- (4) B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816768**
Option 1 ID : **76878126369**
Option 2 ID : **76878126370**
Option 3 ID : **76878126371**
Option 4 ID : **76878126372**
Status : **Answered**
Chosen Option : 1

Q.30 Which of the following are features of sound editing software ?

- (1) transactions, templates and fade-out
- (2) transactions, transparency and voice-over
- (3) transitions, transparency and templates
- (4) transitions, fade-out and voice-over

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816781**
Option 1 ID : **76878126421**
Option 2 ID : **76878126422**
Option 3 ID : **76878126423**
Option 4 ID : **76878126424**
Status : **Answered**
Chosen Option : 4

Q.31 According to Wilbur Schramm, communication requires at least which of the following elements ?

- A. The source
- B. The effect
- C. The message
- D. The noise
- E. The destination

Choose the **correct** answer from the options given below :

- (1) B and D Only
- (2) A, B and C Only
- (3) A, C and E Only
- (4) C, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816767**
Option 1 ID : **76878126365**
Option 2 ID : **76878126366**
Option 3 ID : **76878126367**
Option 4 ID : **76878126368**
Status : **Answered**
Chosen Option : **3**

Q.32 Which of the following are the properties of Ratio Scale of measurement used in research ?

- A. Absolute zero
- B. Order
- C. Classification
- D. Equal Units

Choose the **correct** answer from the options given below :

- (1) B, C and D Only
- (2) A, C and D Only
- (3) A and B Only
- (4) A, B, C, D

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816764**
Option 1 ID : **76878126353**
Option 2 ID : **76878126354**
Option 3 ID : **76878126355**
Option 4 ID : **76878126356**
Status : **Answered**
Chosen Option : **4**

Q.33 Who was the Chairperson of the education commission appointed by then Union Education minister, M.C. Chagla in 1964 ?

- (1) Dr. D.S. Kothari
- (2) Dr.S. Radhakrishnan
- (3) Dr. Yashpal
- (4) Dr. A.L. Mudaliar

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816791**
Option 1 ID : **76878126461**
Option 2 ID : **76878126462**
Option 3 ID : **76878126463**
Option 4 ID : **76878126464**
Status : **Answered**
Chosen Option : **1**

Q.34 The average of five consecutive even numbers is X. If the next five even numbers are also added in the list, then find the average of all the ten numbers.

- (1) $X + 7$
- (2) 15
- (3) 16
- (4) $X + 5$

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816771**
Option 1 ID : **76878126381**
Option 2 ID : **76878126382**
Option 3 ID : **76878126383**
Option 4 ID : **76878126384**
Status : **Answered**
Chosen Option : **4**

Q.35 Which of the following are precursor gases responsible for acid rain formation in the atmosphere ?

- A. Helium
- B. Sulphur dioxide
- C. Chlorofluorocarbons
- D. Nitrogen dioxide

Choose the correct answer from the options given below :

- (1) A and C Only
- (2) A and D Only
- (3) A and B Only
- (4) B and D Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816789
Option 1 ID : 76878126453
Option 2 ID : 76878126454
Option 3 ID : 76878126455
Option 4 ID : 76878126456
Status : Answered
Chosen Option : 4

Q.36 Match List - I with List - II.

List - I (Proposition)	List - II (Obverse)
A. All monkeys are primates	I. Some monkeys are not non-primates
B. Some monkeys are primates	II. Some monkeys are non-primates
C. Some monkeys are not primates	III. All monkeys are non-primates
D. No monkeys are primates	IV. No monkey is non-primate

Choose the correct answer from the options given below :

- (1) A-II, B-III, C-I, D-IV
- (2) A-IV, B-II, C-I, D-III
- (3) A-III, B-I, C-II, D-IV
- (4) A-IV, B-I, C-II, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816779
Option 1 ID : 76878126413
Option 2 ID : 76878126414
Option 3 ID : 76878126415
Option 4 ID : 76878126416
Status : Answered
Chosen Option : 2

Q.37 Match List - I with List - II.

List - I (Texture)	List - II (Particle Size in mm)
A. Fine Sand	I. < 0.002
B. Silt	II. 0.002 - 0.02
C. Coarse Sand	III. 0.02 - 0.20
D. Clay	IV. 0.20 - 2.00

Choose the **correct** answer from the options given below :

- (1) A-II, B-III, C-I, D-IV
- (2) A-I, B-IV, C-II, D-III
- (3) A-I, B-III, C-IV, D-II
- (4) A-III, B-II, C-IV, D-I

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816790
Option 1 ID : 76878126457
Option 2 ID : 76878126458
Option 3 ID : 76878126459
Option 4 ID : 76878126460
Status : Answered
Chosen Option : 3

- Q.38 Through the "SWAYAM PRABHA" platform, contents are provided by :
- A. NPTEL
 - B. SCERT
 - C. IGNOU
 - D. NCTE
 - E. UGC

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, B and D Only
- (3) B, D and E Only
- (4) B, C and D Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816759**
Option 1 ID : **76878126333**
Option 2 ID : **76878126334**
Option 3 ID : **76878126335**
Option 4 ID : **76878126336**
Status : **Answered**
Chosen Option : **1**

- Q.39 Who developed 'The Cultivation Theory' ?
- (1) Maxwell McCombs
 - (2) George Gerbner
 - (3) S.J. Ball Rokeach
 - (4) Marshall Maeluhan

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816766**
Option 1 ID : **76878126361**
Option 2 ID : **76878126362**
Option 3 ID : **76878126363**
Option 4 ID : **76878126364**
Status : **Answered**
Chosen Option : **1**

Q.40 If $(L)_M$ represents a number L in base-M number system, then identify the correct ascending order of the following numbers A-D when converted to decimal number system ?

- A. $(11111.11)_2$
- B. $(37.5)_8$
- C. $(133.2)_4$
- D. $(1F.6)_{16}$

Choose the **correct** answer from the options given below :

- (1) D, C, B, A
- (2) A, B, C, D
- (3) B, A, D, C
- (4) C, D, A, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816782**
Option 1 ID : **76878126425**
Option 2 ID : **76878126426**
Option 3 ID : **76878126427**
Option 4 ID : **76878126428**
Status : **Answered**
Chosen Option : **1**

Q.41 Identify the correct order of (A-D) to fill in the missing terms in the paragraph given below.
_____ connects devices in a single building (home, office). _____ connects networks across countries or continents. _____ connects individual devices (phone, headset) within ~10 meters. _____ connects multiple local area networks across a city.

- A. WAN
- B. LAN
- C. MAN
- D. PAN

Choose the **correct** answer from the options given below :

- (1) C, A, D, B
- (2) B, A, D, C
- (3) A, B, D, C
- (4) B, D, A, C

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816783**
Option 1 ID : **76878126429**
Option 2 ID : **76878126430**
Option 3 ID : **76878126431**
Option 4 ID : **76878126432**
Status : **Answered**
Chosen Option : **4**

Q.42 Under the Credit Based Semester System (CBSS), the requirement for awarding a degree/diploma/certificate is prescribed in terms of _____.

- (1) Number of credits to be completed by the students
- (2) Number of articles written by the students
- (3) Number of books read by the students
- (4) Number of prescribed courses selected by the students

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816757**
Option 1 ID : **76878126325**
Option 2 ID : **76878126326**
Option 3 ID : **76878126327**
Option 4 ID : **76878126328**
Status : **Answered**
Chosen Option : **1**

Q.43 Identify the sequence of research types (A-D) that correctly fills in the blanks in the following paragraph.

_____research provides the strongest evidence about the existence of cause-and-effect relationships by manipulating variables. _____research uses the past as a lens to understand the complexities and dynamics of the present. Research conducted to find solution for an immediate problem is _____ research. _____ research aims to express the characteristics of a population or phenomenon without manipulating variables (e.g., "What percentage of students use the Library"?)

- A. Descriptive
- B. Historical
- C. Experimental
- D. Action

Choose the correct answer from the options given below :

- (1) C, B, D, A
- (2) A, C, B, D
- (3) B, A, D, C
- (4) D, B, A, C

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816763**
Option 1 ID : **76878126349**
Option 2 ID : **76878126350**
Option 3 ID : **76878126351**
Option 4 ID : **76878126352**
Status : **Answered**
Chosen Option : **1**

Q.44 "A man denies that he is a religious person, therefore, he must be a heretic". Which fallacy is committed in the above statement ?

- (1) Hasty generalization
- (2) Post hoc
- (3) False alternative
- (4) Ad hominem

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816778**
Option 1 ID : **76878126409**
Option 2 ID : **76878126410**
Option 3 ID : **76878126411**
Option 4 ID : **76878126412**
Status : **Answered**
Chosen Option : **1**

Q.45 Which of the following is concerned with the question of whether the results of a study can be generalised beyond the specific research context ?

- (1) Reliability
- (2) External Validity
- (3) Objectivity
- (4) Internal Validity

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816761**
Option 1 ID : **76878126341**
Option 2 ID : **76878126342**
Option 3 ID : **76878126343**
Option 4 ID : **76878126344**
Status : **Answered**
Chosen Option : **2**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 46

Q.46 Which of these practices is advised in the passage ?

- (1) Breakfast should not be skipped.
- (2) Junk food should form part of the diet.
- (3) New foods should be tried.
- (4) Advertisements targeted at children must not be regulated.

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ

Question ID : 7687816800

Option 1 ID : 76878126493

Option 2 ID : 76878126494

Option 3 ID : 76878126495

Option 4 ID : 76878126496

Status : Answered

Chosen Option : 1

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 47

Q.47 During school age years, feeding problems are less as compared to :

- (1) Pre school years only
- (2) Teenage years only
- (3) Toddler years only
- (4) Toddler and preschool years

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816801
Option 1 ID : 76878126497
Option 2 ID : 76878126498
Option 3 ID : 76878126499
Option 4 ID : 76878126500
Status : Answered
Chosen Option : 4

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 48

Q.48 The diet choices of children to a large extent are influenced by :

- (1) Media
- (2) Peers
- (3) Teachers
- (4) Books

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816798
Option 1 ID : 76878126485
Option 2 ID : 76878126486
Option 3 ID : 76878126487
Option 4 ID : 76878126488
Status : Answered
Chosen Option : 1

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 49

Q.49 Which of the following groups can develop eating disorders ?

- (1) Boys from age 12-14 years
- (2) Girls from age 12-14 years
- (3) Girls from age 8-11 years
- (4) Boys from age 8-11 years

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816799
Option 1 ID : 76878126489
Option 2 ID : 76878126490
Option 3 ID : 76878126491
Option 4 ID : 76878126492
Status : Answered
Chosen Option : 3

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 50

Q.50 As per the given passage, children can acquire nutrition education from parents and caretakers since they are :

- (1) Well wishers
- (2) Role models
- (3) Crown ups
- (4) Authority figures

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816797
Option 1 ID : 76878126481
Option 2 ID : 76878126482
Option 3 ID : 76878126483
Option 4 ID : 76878126484
Status : Answered
Chosen Option : 2

Q.51 A form of foreign direct investment that involves building new facilities is called _____.
(1) Brownfield Investment
(2) Greenfield Investment
(3) Bottom-line Investment
(4) Expansion Investment

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816839**
Option 1 ID : **76878126649**
Option 2 ID : **76878126650**
Option 3 ID : **76878126651**
Option 4 ID : **76878126652**
Status : **Answered**
Chosen Option : **2**

Q.52 Match List - I with List - II.

List - I International Trade Terms	List - II Descriptions
A. Embargo	I. Domestic economic policies that ignore the economic damage done to other countries
B. Beggar-thy-neighbor	II. Exporting products at price below the cost of production
C. Ad Valorem tariff	III. Assessed as a percentage of the market value of the imported goods
D. Dumping	IV. Ban on exporting and/or importing of goods to a particular country

Choose the **correct** answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-I, C-III, D-IV
- (3) A-II, B-IV, C-III, D-I
- (4) A-IV, B-I, C-III, D-II

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816888**
Option 1 ID : **76878126845**
Option 2 ID : **76878126846**
Option 3 ID : **76878126847**
Option 4 ID : **76878126848**
Status : **Answered**
Chosen Option : **1**

Q.53 Which of the following statements are correct about Balanced Score Card framework ?

- A. Robert Kaplan and Black Mounnton conceptualized the Balanced Scorecard framework.
- B. It looks at organizational performance from four perspectives: financial, customer, internal business processes and learning and growth.
- C. It is used exclusively for financial performance evaluation in for-profit organizations only.
- D. Learning and growth is the first component in the chain of cause and effect relation.
- E. The flight stimulator was used as a metaphor of the Balanced Scorecard.

Choose the **correct** answer from the options given below :

- (1) A, B and D Only
- (2) B, D and E Only
- (3) A, B and E Only
- (4) B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816861**
Option 1 ID : **76878126737**
Option 2 ID : **76878126738**
Option 3 ID : **76878126739**
Option 4 ID : **76878126740**
Status : **Answered**
Chosen Option : **1**

Q.54 Match List - I with List - II.

List - I	List - II
Organizational Behaviour Approaches	Underlying Themes
A. Cognitive Approach	I. Mechanistic
B. Behaviouristic Approach	II. Deterministic
C. Stimulus-Response Approach	III. Mentalistic
D. Social Cognitive Approach	IV. Reciprocal intervention of cognitive, behavioural and environmental factors

Choose the **correct** answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-IV, B-III, C-II, D-I
- (4) A-III, B-II, C-I, D-IV

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816879**
Option 1 ID : **76878126809**
Option 2 ID : **76878126810**
Option 3 ID : **76878126811**
Option 4 ID : **76878126812**
Status : **Answered**
Chosen Option : **2**

Q.55 Match List - I with List - II.

List - I	List - II
Social Perceptions	Beliefs
A. Stereotyping	I. Employees dressed poorly are bad performers
B. Halo Effect	II. Engineers are intelligent
C. Pygmalion Effect	III. Intelligent people are trust-worthy and hardworking
D. Horn Effect	IV. Manager's expectations lead to good performance by an engineer

Choose the correct answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-I, D-II
- (4) A-II, B-III, C-I, D-IV

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816880
Option 1 ID : 76878126813
Option 2 ID : 76878126814
Option 3 ID : 76878126815
Option 4 ID : 76878126816
Status : Answered
Chosen Option : 2

Q.56 Which expression defines the traffic intensity (ρ) in a queuing system if λ = arrival rate and μ = service rate ?

- (1) $\lambda - \mu$
- (2) $\lambda \times \mu$
- (3) λ / μ
- (4) μ / λ

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816837
Option 1 ID : 76878126641
Option 2 ID : 76878126642
Option 3 ID : 76878126643
Option 4 ID : 76878126644
Status : Answered
Chosen Option : 1

Q.57 Match List - I with List - II.

List - I	List - II
Scale Types	Data Types
A. Semantic Differential Scale	I. Nominal
B. Fixed (Constant) Sum Scale	II. Ordinal
C. Forced Ranking Scale	III. Interval
D. Multiple Response Scale	IV. Ratio

Choose the correct answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-II, D-I
- (4) A-IV, B-III, C-II, D-I

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816887
Option 1 ID : 76878126841
Option 2 ID : 76878126842
Option 3 ID : 76878126843
Option 4 ID : 76878126844
Status : Answered
Chosen Option : 4

Q.58 As the bond yields decline, the underlying bond price _____.

- (1) Increases
- (2) Decreases
- (3) Remains stable
- (4) Becomes more volatile

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816819
Option 1 ID : 76878126569
Option 2 ID : 76878126570
Option 3 ID : 76878126571
Option 4 ID : 76878126572
Status : Answered
Chosen Option : 1

- Q.59** Which of the following parameters measure corporate debt capacity ?
- (1) Debt serviceability
 - (2) Borrowing capacity
 - (3) Return on investment
 - (4) Net profit margin

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816815**
Option 1 ID : **76878126553**
Option 2 ID : **76878126554**
Option 3 ID : **76878126555**
Option 4 ID : **76878126556**
Status : **Answered**
Chosen Option : **1**

- Q.60** Which one of the followings is a budgeting process whereby each item of budget has to be justified in its entirety, whether it is an existing item or new ?
- (1) Performance Budgeting
 - (2) Historical Cost Budgeting
 - (3) Flexible Budgeting
 - (4) Zero Bare Budgeting

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816816**
Option 1 ID : **76878126557**
Option 2 ID : **76878126558**
Option 3 ID : **76878126559**
Option 4 ID : **76878126560**
Status : **Answered**
Chosen Option : **1**

Q.61 Which of the following is the focus area of ISO 9004 in standardization ?

- (1) Environment sustainability
- (2) Customer complaint resolution
- (3) Internal audit procedure
- (4) Guidance for achieving sustained success

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816836

Option 1 ID : 76878126637

Option 2 ID : 76878126638

Option 3 ID : 76878126639

Option 4 ID : 76878126640

Status : Answered

Chosen Option : 1

Q.62 Which of the followings are the options available for a firm to enter international market through joint venture ?

- A. Contract manufacturing
- B. Assembly facilities
- C. Licensing
- D. Management contracting
- E. Manufacturing Bundle facilities

Choose the **correct** answer from the options given below :

- (1) A, B, D and E Only
- (2) A, C, D and E Only
- (3) A, C and D Only
- (4) B, C, D and E Only

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816869

Option 1 ID : 76878126769

Option 2 ID : 76878126770

Option 3 ID : 76878126771

Option 4 ID : 76878126772

Status : Answered

Chosen Option : 2

Q.63 Match List - I with List - II.

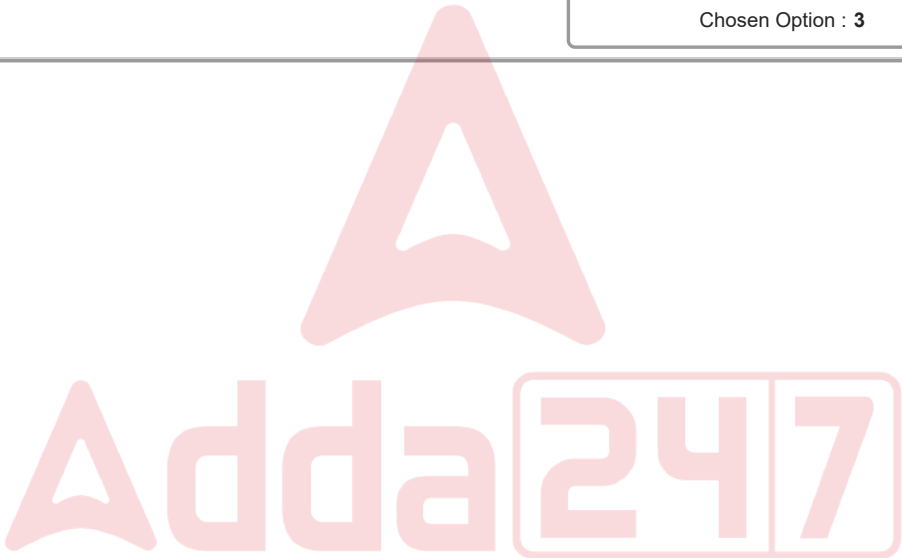
List - I		List - II	
Test Statistic		Hypothesis test about	
A.	F test	I.	A population variance
B.	Z test	II.	the difference between two population means (matched samples)
C.	Chi-square test	III.	the difference between two population proportions
D.	t test	IV.	the difference between two population variances

Choose the correct answer from the options given below :

- (1) A-IV, B-III, C-II, D-I
- (2) A-IV, B-III, C-I, D-II
- (3) A-IV, B-II, C-III, D-I
- (4) A-I, B-II, C-III, D-IV

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816886
Option 1 ID : 76878126837
Option 2 ID : 76878126838
Option 3 ID : 76878126839
Option 4 ID : 76878126840
Status : Answered
Chosen Option : 3



Q.64 Match List - I with List - II.

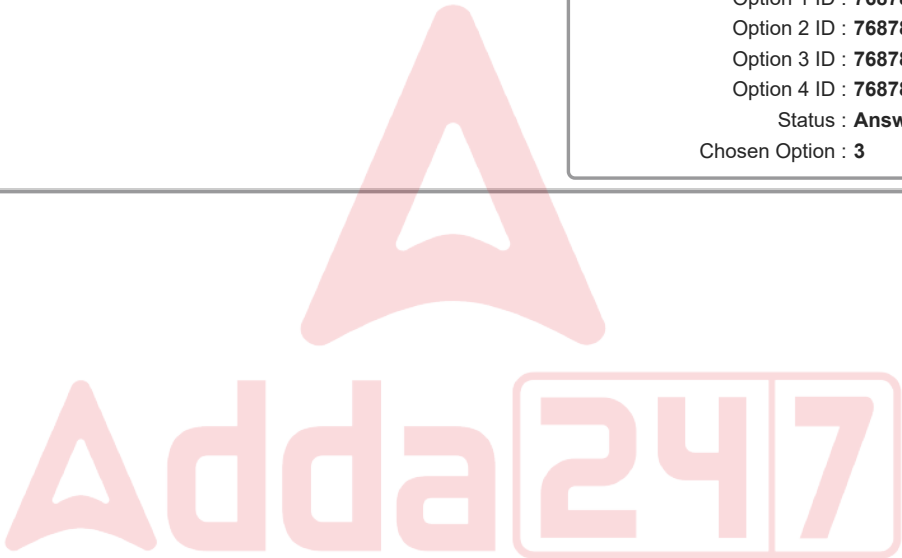
List - I	List - II
Management thinkers	Contribution
A. Max Weber	I. Informal Group
B. W.H. Taylor	II. Bureaucracy
C. Henry Fayol	III. Mental Revolution
D. Elton Mayo	IV. Organizational Structure

Choose the correct answer from the options given below :

- (1) A-II, B-III, C-IV, D-I
- (2) A-III, B-II, C-I, D-IV
- (3) A-II, B-IV, C-I, D-III
- (4) A-I, B-II, C-IV, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816878
Option 1 ID : 76878126805
Option 2 ID : 76878126806
Option 3 ID : 76878126807
Option 4 ID : 76878126808
Status : Answered
Chosen Option : 3



- Q.65** The theory of contestable market hypothesis articulates that fewer firms industry is still as competitive as the perfect competition if _____ and _____.
- A. Entry is absolutely free
 - B. Products are homogenous
 - C. Exit is entirely costless
 - D. Selling costs are non-existent
 - E. Free information and no transportation cost
- Choose the **correct** answer from the options given below :
- (1) A and B Only
 - (2) B, C and E Only
 - (3) A and C Only
 - (4) A, B and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816857**
Option 1 ID : **76878126721**
Option 2 ID : **76878126722**
Option 3 ID : **76878126723**
Option 4 ID : **76878126724**
Status : **Answered**
Chosen Option : **1**

- Q.66** Which of the following statement is INCORRECT in the context of organizational development ?
- (1) Sensitivity training focuses on behavioral change through unstructured group interaction.
 - (2) In appreciative inquiry approach, one focuses on overcoming weaknesses of the organization.
 - (3) Action research approach is based on systematic collection of data.
 - (4) Managerial grid approach emphasises on team building.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816813**
Option 1 ID : **76878126545**
Option 2 ID : **76878126546**
Option 3 ID : **76878126547**
Option 4 ID : **76878126548**
Status : **Answered**
Chosen Option : **1**

- Q.67** Which one of the following describes a giant specialty store that carries a very deep assortment of a particular line ?
- (1) Discount store
 - (2) Factory outlet
 - (3) Voluntary chain
 - (4) Category killer

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816829**
Option 1 ID : **76878126609**
Option 2 ID : **76878126610**
Option 3 ID : **76878126611**
Option 4 ID : **76878126612**
Status : **Answered**
Chosen Option : **2**

- Q.68** How much of the central government supplies are procured from the MSME enterprises ?
- (1) 25%
 - (2) 50%
 - (3) 30%
 - (4) 10%

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816831**
Option 1 ID : **76878126617**
Option 2 ID : **76878126618**
Option 3 ID : **76878126619**
Option 4 ID : **76878126620**
Status : **Answered**
Chosen Option : **4**

- Q.69 Which one of the following is Not an assumption of Gorden's Model of Dividend ?
- (1) r is constant, k_e decreases with retention rate
 - (2) The firm has perpetual life
 - (3) The retention ratio, once decided upon, is constant
 - (4) $k_e > br$

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816818
Option 1 ID : 76878126565
Option 2 ID : 76878126566
Option 3 ID : 76878126567
Option 4 ID : 76878126568
Status : Answered
Chosen Option : 3

- Q.70 Match List - I with List - II.

List - I	List - II
Marketing Concepts	Implications
A. Selling	I. Availability & Affordability
B. Marketing	II. Power of Persuasion
C. Product	III. Dependent on Outsiders
D. Production	IV. High Quality

Choose the correct answer from the options given below :

- (1) A-I, B-IV, C-III, D-II
- (2) A-III, B-I, C-II, D-IV
- (3) A-IV, B-II, C-I, D-III
- (4) A-II, B-III, C-IV, D-I

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816884
Option 1 ID : 76878126829
Option 2 ID : 76878126830
Option 3 ID : 76878126831
Option 4 ID : 76878126832
Status : Answered
Chosen Option : 4

Q.71 Arrange the following currencies of SDR basket according to their weights in the basket (from higher to lower weights).

- A. Japanese Yen
- B. Chinese Renminbi
- C. Pound Sterling
- D. U.S. Dollar
- E. Euro

Choose the **correct** answer from the options given below :

- (1) D, B, C, E, A
- (2) B, C, E, A, D
- (3) D, E, B, A, C
- (4) A, D, B, C, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816855**
Option 1 ID : **76878126713**
Option 2 ID : **76878126714**
Option 3 ID : **76878126715**
Option 4 ID : **76878126716**
Status : **Answered**
Chosen Option : **3**

Q.72 Which one of the following represents post hoc methods of segmentation ?

- (1) Selecting a basis of segmentation variable based on presumptive bases.
- (2) Selecting a basis of segmentation variable based on presumptive bases without examination.
- (3) Selecting a basis of segmentation variable based on clustering procedure to identify similar groups from a larger set.
- (4) Basis of segmentation automatically creates groups in a market.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816824**
Option 1 ID : **76878126589**
Option 2 ID : **76878126590**
Option 3 ID : **76878126591**
Option 4 ID : **76878126592**
Status : **Answered**
Chosen Option : **3**

Q.73 The total asset turnover ratio and total asset to net-worth of X Ltd. are 1.25 and 3, respectively. If the net profit margin of the company is 6%. What will be its return on Equity ?
Choose the correct answer from the options given below :

- (1) 24.6%
- (2) 62.50%
- (3) 22.50%
- (4) 25.50%

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816817**
Option 1 ID : **76878126561**
Option 2 ID : **76878126562**
Option 3 ID : **76878126563**
Option 4 ID : **76878126564**
Status : **Answered**
Chosen Option : **1**

Q.74 Financial management endeavors to make optimal decision with respect to which of the following decision areas ?

- A. Capital allocation
- B. Investment
- C. Risk hedging
- D. Financing
- E. Dividends

Choose the **correct** answer from the options given below :

- (1) A and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816864**
Option 1 ID : **76878126749**
Option 2 ID : **76878126750**
Option 3 ID : **76878126751**
Option 4 ID : **76878126752**
Status : **Answered**
Chosen Option : **2**

Q.75 In an equilibrium market, a security is expected to yield a return commensurate with its _____.
(1) Unsystematic risk
(2) Unavoidable risk
(3) Diversifiable risk
(4) Business risk

Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816820**
Option 1 ID : **76878126573**
Option 2 ID : **76878126574**
Option 3 ID : **76878126575**
Option 4 ID : **76878126576**
Status : **Answered**
Chosen Option : **2**

Q.76 As price of the normal goods falls, the consumer buys more of it because of _____.
A. Demand effect
B. Price effect
C. Substitution effect
D. Income effect
E. Increasing marginal rate of substitution
Choose the **correct** answer from the options given below :
(1) A, B and C Only
(2) B, C and D Only
(3) A, C and D Only
(4) C, D and E Only

Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816858**
Option 1 ID : **76878126725**
Option 2 ID : **76878126726**
Option 3 ID : **76878126727**
Option 4 ID : **76878126728**
Status : **Answered**
Chosen Option : **4**

Q.77 Which of the followings are the properties of a good point estimator ?

- A. Multicollinearity
- B. Consistency
- C. Efficiency
- D. Rigidity
- E. Unbiasedness

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, B and E Only
- (3) B, D and E Only
- (4) B, C and E Only

Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816872
Option 1 ID : 76878126781
Option 2 ID : 76878126782
Option 3 ID : 76878126783
Option 4 ID : 76878126784
Status : Answered
Chosen Option : 4

Q.78 Arrange the following sources of finance in the preference order as suggested by the Pecking order theory of financing.

- A. Debt financing
- B. Preferred stock
- C. Internal financing
- D. Equity issues
- E. Hybrid securities

Choose the **correct** answer from the options given below :

- (1) D, E, A, B, C
- (2) C, A, B, E, D
- (3) D, B, A, C, E
- (4) C, B, A, E, D

Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816847
Option 1 ID : 76878126681
Option 2 ID : 76878126682
Option 3 ID : 76878126683
Option 4 ID : 76878126684
Status : Answered
Chosen Option : 2

Q.79 If an individual security has an expected risk-return combination that places it above the security market line (SML), the security in reference is _____.

- (1) Undervalued
- (2) Overvalued
- (3) Fairly valued
- (4) Highly risky

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816821**
Option 1 ID : **76878126577**
Option 2 ID : **76878126578**
Option 3 ID : **76878126579**
Option 4 ID : **76878126580**
Status : **Answered**
Chosen Option : **2**

Q.80 Match List - I with List - II.

List - I	List - II
Industry Structures	Business Opportunities
A. Declining Industries	I. Process and after sales service innovations
B. Mature Industries	II. First-mover advantages
C. Fragmented Industries	III. Leaders, niche, harvest and divest
D. Emerging Industries	IV. Consolidation

Choose the correct answer from the options given below :

- (1) A-IV, B-III, C-I, D-II
- (2) A-I, B-II, C-III, D-IV
- (3) A-II, B-IV, C-III, D-I
- (4) A-III, B-I, C-IV, D-II

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816890**
Option 1 ID : **76878126853**
Option 2 ID : **76878126854**
Option 3 ID : **76878126855**
Option 4 ID : **76878126856**
Status : **Answered**
Chosen Option : **4**

Q.81 Which one of the followings is not a 'right' enunciated under section 6 of the Consumer Protection Act, 1986 ?

- (1) Right to consumer education
- (2) Right to choose
- (3) Right of equal treatment by marketer
- (4) Right to be heard

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816803**
Option 1 ID : **76878126505**
Option 2 ID : **76878126506**
Option 3 ID : **76878126507**
Option 4 ID : **76878126508**
Status : **Answered**
Chosen Option : **3**

Q.82 Which of the following is considered the best method of capturing tacit knowledge ?

- (1) Document templates
- (2) Databases
- (3) Voice-pitch analysis
- (4) Expert interviews and story telling

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816840**
Option 1 ID : **76878126653**
Option 2 ID : **76878126654**
Option 3 ID : **76878126655**
Option 4 ID : **76878126656**
Status : **Answered**
Chosen Option : **4**

Q.83 In which of the following type of reinforcement, manager terminates or withdraws something, which is unpleasant or undesirable to the employee ?

- (1) Positive reinforcement
- (2) Negative reinforcement
- (3) Extinction
- (4) Punishment

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816806**
Option 1 ID : **76878126517**
Option 2 ID : **76878126518**
Option 3 ID : **76878126519**
Option 4 ID : **76878126520**
Status : **Answered**
Chosen Option : **1**

Q.84 Doctors are expected to be emotionally neutral towards their patients. Which of the following best describes this organizationally desired emotion of doctors ?

- (1) Emotional Intelligence
- (2) Emotional Regulation
- (3) Emotional Dissonance
- (4) Emotional Labour

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816807**
Option 1 ID : **76878126521**
Option 2 ID : **76878126522**
Option 3 ID : **76878126523**
Option 4 ID : **76878126524**
Status : **Answered**
Chosen Option : **1**

Q.85

Which of the following initiatives has been launched by the NABARD to promote rural entrepreneurship ?

(1) A Scheme for Promotion of Innovation, Rural Industries and Entrepreneurship (ASPIRE)

(2) Start-up Village Entrepreneurship Programme (SUEP)

(3) Rural Entrepreneurship Development Programmes (REDPs)

(4) Rural Self Employment Training Institute (RSETI)

Options

1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816833

Option 1 ID : 76878126625

Option 2 ID : 76878126626

Option 3 ID : 76878126627

Option 4 ID : 76878126628

Status : Answered

Chosen Option : 1

Q.86

Increase in the value of which of the following variables causes increase in the option value of the underlying stock ?

A. Stock volatility

B. Time to expiration

C. Interest rate

D. Exercise price

E. Current stock price

Choose the correct answer from the options given below :

(1) A, B and C Only

(2) B, C and D Only

(3) A, B, C and D Only

(4) A, B, C and E Only

Options

1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816866

Option 1 ID : 76878126757

Option 2 ID : 76878126758

Option 3 ID : 76878126759

Option 4 ID : 76878126760

Status : Answered

Chosen Option : 4

Q.87 Which of the following manager performs the line function in a shoe manufacturing company ?

- (1) HR Manager
- (2) Legal Manager
- (3) Production Manager
- (4) Finance Manager

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**
Question ID : **7687816802**
Option 1 ID : **76878126501**
Option 2 ID : **76878126502**
Option 3 ID : **76878126503**
Option 4 ID : **76878126504**
Status : **Answered**
Chosen Option : **3**

Q.88 Which of the following reflects contingency dimensions as per the Fiedler's contingency theory of leadership ?

- A. Leaders and followers have high degree of confidence, trust and respect for each others.
- B. Followers are ready and willing to accomplish the task.
- C. Leaders derive their power from formal organizational positions.
- D. A leader's role is to assist followers by providing necessary resources.
- E. Degree to which job assignment is structured or unstructured influences one's leadership style.

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, C and D Only
- (3) B, C and D Only
- (4) B, D and E Only

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**
Question ID : **7687816859**
Option 1 ID : **76878126729**
Option 2 ID : **76878126730**
Option 3 ID : **76878126731**
Option 4 ID : **76878126732**
Status : **Answered**
Chosen Option : **1**

Q.89 While choosing brand elements, which of the following characteristics relate to brand-building and are not defensive in nature :

- A. Transferable
- B. Adaptable
- C. Memorable
- D. Meaningful
- E. Likable

Choose the correct answer from the options given below :

- (1) A, C, D and E Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816870
Option 1 ID : 76878126773
Option 2 ID : 76878126774
Option 3 ID : 76878126775
Option 4 ID : 76878126776
Status : Answered
Chosen Option : 4

Q.90 Which of the following statement is correct with respects to employee's job severance ?

- (1) The termination of services of an employee permanently is referred to as Lay-off.
- (2) Suspension is termination of services permanently owing to official misconduct.
- (3) Dismissal is voluntary termination of an employee's employment with a firm.
- (4) Retrenchment does not include termination of services owing to non-renewal of contract.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816810
Option 1 ID : 76878126533
Option 2 ID : 76878126534
Option 3 ID : 76878126535
Option 4 ID : 76878126536
Status : Answered
Chosen Option : 2

Q.91 Who has developed 'Women Entrepreneurship Platform' that aims to build an ecosystem to support women entrepreneurship in India ?

- (1) Ministry of Women and Child Development
- (2) Ministry of Social Justice and Empowerment
- (3) Ministry of Micro, Small and Medium Enterprises
- (4) NITI Aayog

Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816832**
Option 1 ID : **76878126621**
Option 2 ID : **76878126622**
Option 3 ID : **76878126623**
Option 4 ID : **76878126624**
Status : **Answered**
Chosen Option : **3**

Q.92 Apart from the investment (₹ 2.5 crore) in the plant and machinery, a micro enterprise is expected to have a turnover of ₹ _____.

- (1) Upto ₹ 5 crore
- (2) Upto ₹ 10 crore
- (3) Upto ₹ 25 crore
- (4) Upto ₹ 50 crore

Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816830**
Option 1 ID : **76878126613**
Option 2 ID : **76878126614**
Option 3 ID : **76878126615**
Option 4 ID : **76878126616**
Status : **Answered**
Chosen Option : **1**

Q.93 Match List - I with List - II.

- List - I**
Types of Trade Union Security
- A. Closed Shop
 - B. Union Shop
 - C. Agency shop
 - D. Preferential Shop

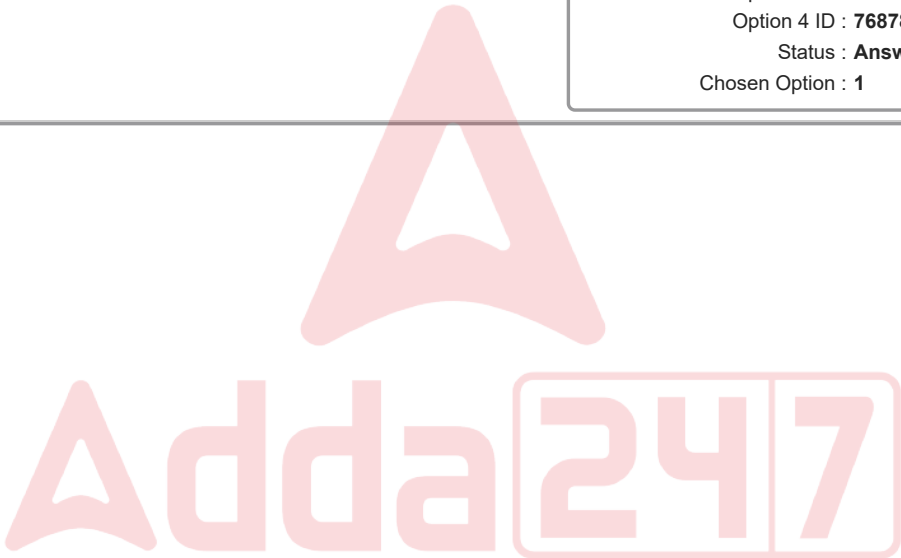
- List - II**
Definitions
- I. Workers, even if they do not belong to trade union, pay union dues
 - II. The company can hire only members of trade unions
 - III. The company can hire from non-union, though preference is given to union members
 - IV. The company can hire from non-union people, but new workers must join union after a prescribed period and pay dues

Choose the **correct** answer from the options given below :

- (1) A-I, B-III, C-IV, D-II
- (2) A-III, B-II, C-I, D-IV
- (3) A-II, B-IV, C-I, D-III
- (4) A-IV, B-I, C-III, D-II

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816881**
Option 1 ID : **76878126817**
Option 2 ID : **76878126818**
Option 3 ID : **76878126819**
Option 4 ID : **76878126820**
Status : **Answered**
Chosen Option : **1**



Q.94 Primary activities in Porter's value chain framework comprise of _____.

- A. Operations
- B. Logistics
- C. Marketing and sales
- D. R & D and new product development
- E. Manpower planning and skilling

Choose the correct answer from the options given below :

- (1) A, B and C Only
- (2) C, D and E Only
- (3) A, B, C and D Only
- (4) A and B Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816868
Option 1 ID : 76878126765
Option 2 ID : 76878126766
Option 3 ID : 76878126767
Option 4 ID : 76878126768
Status : Answered
Chosen Option : 3

Q.95 Arrange the following steps in the correct order to explain how Six Sigma works ?

- A. Measure the existing system
- B. Improve the system
- C. Control the new system
- D. Analyse the system
- E. Define the goals of improvement

Choose the correct answer from the options given below :

- (1) D, B, C, A, E
- (2) E, A, D, B, C
- (3) A, B, C, D, E
- (4) D, B, E, A, C

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816853
Option 1 ID : 76878126705
Option 2 ID : 76878126706
Option 3 ID : 76878126707
Option 4 ID : 76878126708
Status : Answered
Chosen Option : 3

Q.96 Identify the pricing strategy in which a very low price is set for a product with an intent to drive competitors out of the market or create barriers to entry for new players in the market.

- (1) Predatory pricing
- (2) Premium pricing
- (3) Skimming pricing
- (4) Differentiated pricing

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816822**
Option 1 ID : **76878126581**
Option 2 ID : **76878126582**
Option 3 ID : **76878126583**
Option 4 ID : **76878126584**
Status : **Answered**
Chosen Option : **3**

Q.97 Idle time cost arising due to time lost in waiting for tools and/or raw materials will be included in which of the following ?

- (1) Prime cost
- (2) Works cost
- (3) Cost of production
- (4) Costing profit and loss account

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816814**
Option 1 ID : **76878126549**
Option 2 ID : **76878126550**
Option 3 ID : **76878126551**
Option 4 ID : **76878126552**
Status : **Answered**
Chosen Option : **3**

Q.98 Which of the following banks are designated as the Domestic Systemically Important Banks (D-SIBs) for financial stability in India ?

- A. Canara Bank
- B. ICICI Bank
- C. Punjab National Bank
- D. State Bank of India
- E. HDFC Bank

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C, D and E Only
- (3) B, C and D Only
- (4) B, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816876**
Option 1 ID : **76878126797**
Option 2 ID : **76878126798**
Option 3 ID : **76878126799**
Option 4 ID : **76878126800**
Status : **Answered**
Chosen Option : **4**

Q.99 When the positive substitution effect is smaller than the negative income effect, the inferior goods in a reference are called _____ ?

- (1) Giffen goods
- (2) Superior goods
- (3) Normal goods
- (4) Perishable goods

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816804**
Option 1 ID : **76878126509**
Option 2 ID : **76878126510**
Option 3 ID : **76878126511**
Option 4 ID : **76878126512**
Status : **Answered**
Chosen Option : **2**

Q.100 According to Dunning's Eclectic Theory, firms choose FDI as the mode of entering international market due to which of the following factors ?

- A. Tax advantage
- B. Political advantage
- C. Location advantage
- D. Ownership advantage
- E. Internationalization advantage

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816874**
Option 1 ID : **76878126789**
Option 2 ID : **76878126790**
Option 3 ID : **76878126791**
Option 4 ID : **76878126792**
Status : **Answered**
Chosen Option : **1**

Q.101 Arrange the following in the descending order of economic integration.

- A. Custom Union
- B. Political Union
- C. Common Market
- D. Free Trade Area
- E. Economic Union

Choose the **correct** answer from the options given below :

- (1) B, E, C, A, D
- (2) A, B, C, D, E
- (3) D, A, C, B, E
- (4) C, A, D, B, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816854**
Option 1 ID : **76878126709**
Option 2 ID : **76878126710**
Option 3 ID : **76878126711**
Option 4 ID : **76878126712**
Status : **Answered**
Chosen Option : **4**

Q.102 Arrange the following steps of performance appraisal process in the correct sequence.

- A. Communicate performance expectations to the employees
- B. Assess actual performance against performance standard
- C. Setup performance standards
- D. Corrective actions
- E. Offer feedback to the employees

Choose the **correct** answer from the options given below :

- (1) A, B, C, D, E
- (2) C, A, B, E, D
- (3) C, A, E, B, D
- (4) C, A, D, B, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816846**
Option 1 ID : **76878126677**
Option 2 ID : **76878126678**
Option 3 ID : **76878126679**
Option 4 ID : **76878126680**
Status : **Answered**
Chosen Option : 1

Q.103 In Ansoff's product-market matrix, market development strategy involves _____.

- (1) Selling existing products to new markets
- (2) Selling new products to existing markets
- (3) Selling existing products to existing markets
- (4) Selling new products to new markets

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816825**
Option 1 ID : **76878126593**
Option 2 ID : **76878126594**
Option 3 ID : **76878126595**
Option 4 ID : **76878126596**
Status : **Answered**
Chosen Option : 1

Q.104 Match List - I with List - II.

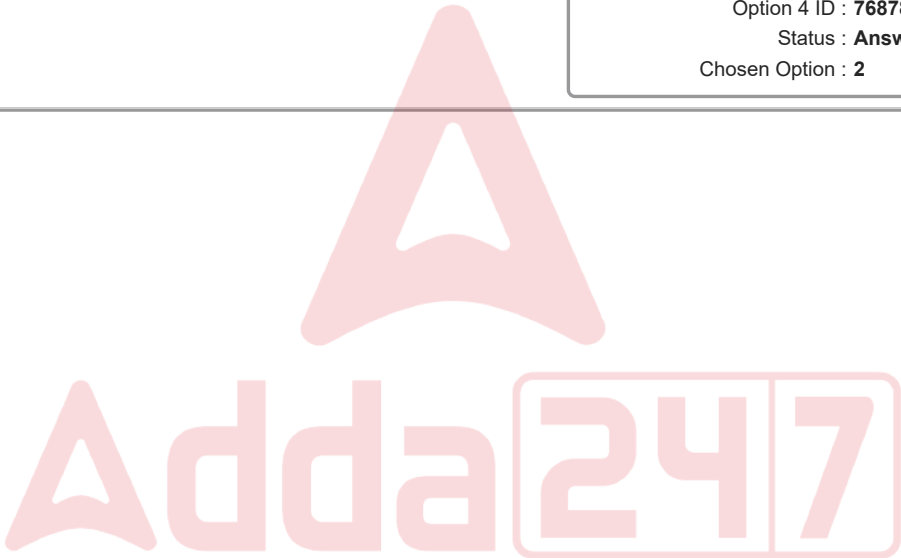
List - I	List - II
Entrepreneurs	Business Solutions
A. Peter Chen, Yancey Strickler & Charles Adler (2009)	I. Created affordable and durable solar-powered lanterns
B. Sam Goldman & Ned Tozen (2008)	II. Created long-tailored undershirts that fit well and stay tucked in
C. Arlene Harris (2006)	III. Created a web-based crowd funding platform
D. Tommy Patterson (2008)	IV. Designed cell phones that are easy to use and have large buttons

Choose the correct answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-III, B-I, C-IV, D-II
- (3) A-II, B-III, C-I, D-IV
- (4) A-I, B-IV, C-II, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816891
Option 1 ID : 76878126857
Option 2 ID : 76878126858
Option 3 ID : 76878126859
Option 4 ID : 76878126860
Status : Answered
Chosen Option : 2



Q.105 Match List - I with List - II.

List - I		List - II	
Pricing Strategies		Descriptions	
A.	Market skimming pricing	I.	Setting the price steps between various products in product continuum based on cost differences between the product
B.	Segmented pricing	II.	Settings a price for product that must be used along with a main product
C.	Product line pricing	III.	Set high initial price to get revenue from the segment willing to pay high price
D.	Captive product pricing	IV.	Selling a product or service at two or more prices where the differences in prices is not based on differences in costs

Choose the correct answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-II, B-I, C-IV, D-III
- (3) A-I, B-III, C-II, D-IV
- (4) A-III, B-IV, C-I, D-II

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816885
Option 1 ID : 76878126833
Option 2 ID : 76878126834
Option 3 ID : 76878126835
Option 4 ID : 76878126836
Status : Answered
Chosen Option : 4

Q.106 The 'outlier detection technique' is particularly used for _____ by business entities.

- (1) Market based analysis
- (2) Online fraud detection
- (3) Web mining
- (4) Customer segmentation

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816841
Option 1 ID : 76878126657
Option 2 ID : 76878126658
Option 3 ID : 76878126659
Option 4 ID : 76878126660
Status : Answered
Chosen Option : 4

Q.107 Arrange the following activities of 5-S programme of Kaizen in the correct order.

- A. Systematic arrangement
- B. Standardization
- C. Sorting
- D. Self discipline
- E. Sanitize

Choose the **correct** answer from the options given below :

- (1) A, C, E, D, B
- (2) E, D, C, A, B
- (3) C, A, E, B, D
- (4) A, B, C, D, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816852**
Option 1 ID : **76878126701**
Option 2 ID : **76878126702**
Option 3 ID : **76878126703**
Option 4 ID : **76878126704**
Status : **Answered**
Chosen Option : **1**

Q.108 Arrange the following major steps of 'personal selling' in a logical sequence of the underlying process.

- A. Pre-approach and Presentation
- B. Persuasion
- C. Prospecting
- D. Servicing
- E. Closing

Choose the **correct** answer from the options given below :

- (1) C, A, B, E, D
- (2) C, A, E, B, D
- (3) A, C, B, D, E
- (4) B, A, C, D, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816851**
Option 1 ID : **76878126697**
Option 2 ID : **76878126698**
Option 3 ID : **76878126699**
Option 4 ID : **76878126700**
Status : **Answered**
Chosen Option : **1**

Q.109 Arrange the following from lower to higher level of needs in accordance with the Maslow's need hierarchy theory.

- A. Physiological needs
- B. Self-actualization needs
- C. Belongingness needs
- D. Self-esteem needs
- E. Safety needs

Choose the **correct** answer from the options given below :

- (1) A, E, C, D, B
- (2) A, C, B, D, E
- (3) A, C, E, D, B
- (4) A, E, D, C, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816845**
Option 1 ID : **76878126673**
Option 2 ID : **76878126674**
Option 3 ID : **76878126675**
Option 4 ID : **76878126676**
Status : **Answered**
Chosen Option : **3**

Q.110 Which of the following are the features of the PERT technique ?

- A. It is probabilistic in nature
- B. It is activity-oriented
- C. It is useful for non-repetitive projects
- D. It focuses primarily on time element
- E. It is event-oriented

Choose the **correct** answer from the options given below :

- (1) B, C, D and E Only
- (2) A, C, D and E Only
- (3) A, B, C and E Only
- (4) A, B, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816871**
Option 1 ID : **76878126777**
Option 2 ID : **76878126778**
Option 3 ID : **76878126779**
Option 4 ID : **76878126780**
Status : **Answered**
Chosen Option : **2**

Q.111 The official reserve account of a national government comprises which of the following assets ?

- A. SDRs
- B. Sovereign Gold Bonds
- C. Convertible Currencies
- D. Reserve position at the IMF
- E. Gold

Choose the correct answer from the options given below :

- (1) A, B, C and D Only
- (2) A, B, C and E Only
- (3) B, C, D and E Only
- (4) A, C, D and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816873
Option 1 ID : 76878126785
Option 2 ID : 76878126786
Option 3 ID : 76878126787
Option 4 ID : 76878126788
Status : Answered
Chosen Option : 4

Q.112 Which of the following performance appraisal method is a combination of the critical incident method and the graphic rating scale method ?

- (1) Management by Objective (MBO)
- (2) Confidential essay writing method
- (3) Behaviourally Anchored Rating Scale (BARS)
- (4) Assessment centre

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816811
Option 1 ID : 76878126537
Option 2 ID : 76878126538
Option 3 ID : 76878126539
Option 4 ID : 76878126540
Status : Answered
Chosen Option : 3

Q.113 Loans under PM Mudra Loan Yojana are classified in which of the following categories ?

- A. Shishu
- B. Tarun
- C. Kishore
- D. Prodh
- E. Varidh

Choose the correct answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) B, D and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816875
Option 1 ID : 76878126793
Option 2 ID : 76878126794
Option 3 ID : 76878126795
Option 4 ID : 76878126796
Status : Answered
Chosen Option : 1

Q.114 A stem-and-leaf display of data set is a graphical display that is used to depict _____.

- (1) Trend line
- (2) Cross tabulation
- (3) Five-number summary
- (4) Rank order and shape of distribution of data

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816834
Option 1 ID : 76878126629
Option 2 ID : 76878126630
Option 3 ID : 76878126631
Option 4 ID : 76878126632
Status : Answered
Chosen Option : 2

Q.115 In which of the following a service marketing firm motivates its customer-care employees and provides support to its service people to accomplish their task as a team to provide customer satisfaction ?

- (1) Interactive marketing
- (2) Internal marketing
- (3) Test marketing
- (4) Buzz marketing

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816828**
Option 1 ID : **76878126605**
Option 2 ID : **76878126606**
Option 3 ID : **76878126607**
Option 4 ID : **76878126608**
Status : **Answered**
Chosen Option : **1**

Q.116 Rank Order Clustering Algorithm is used for which of the following plant layout ?

- (1) Product
- (2) Process
- (3) Group Technology
- (4) Fixed position

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816835**
Option 1 ID : **76878126633**
Option 2 ID : **76878126634**
Option 3 ID : **76878126635**
Option 4 ID : **76878126636**
Status : **Answered**
Chosen Option : **4**

- Q.117** Which one of the following correctly differentiate 'Fad' and 'Fashion' ?
- (1) Fad arrives slowly while fashion arrives in social system very fast.
 - (2) Fad peaks early and also goes out of circulation fast whereas fashion eventually peaks and passes through all life cycle stages with discernible signs.
 - (3) PLC of Fad lasts longer while fashion is a short-term phenomenon.
 - (4) Fad and fashion are considered same.

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816823**
Option 1 ID : **76878126585**
Option 2 ID : **76878126586**
Option 3 ID : **76878126587**
Option 4 ID : **76878126588**
Status : **Answered**
Chosen Option : **2**

- Q.118** Cost of capital is often represented by which of the following notions :
- A. Required rate of return
 - B. Discount rate
 - C. Hurdle rate
 - D. Average rate of return
 - E. Return on investment

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) C, D and E Only
- (3) B, C and D Only
- (4) A, C and D Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816863**
Option 1 ID : **76878126745**
Option 2 ID : **76878126746**
Option 3 ID : **76878126747**
Option 4 ID : **76878126748**
Status : **Answered**
Chosen Option : **4**

Q.119 Which of the following represents the 'Push strategy' of promotion ?

- A. It is related to below the line promotion activities
- B. It is related to above the line promotion activities
- C. It relies heavily on the channel partner's cooperation
- D. It uses the sales force to induce intermediaries to promote and sell the product to end users
- E. It relies more upon communication tools that directly connect with potential consumers and do the pre-selling

Choose the **correct** answer from the options given below :

- (1) A, C and D Only
- (2) B, C and E Only
- (3) A, B and E Only
- (4) A, C, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816867**
Option 1 ID : **76878126761**
Option 2 ID : **76878126762**
Option 3 ID : **76878126763**
Option 4 ID : **76878126764**
Status : **Answered**
Chosen Option : 1

Q.120 Match List - I with List - II.

List - I	List - II
Types of Markets	Firm's effect on price determination
A. Perfect Competition	I. High
B. Monopolistic Competition	II. None
C. Oligopoly	III. Little
D. Monopoly	IV. Very High

Choose the **correct** answer from the options given below :

- (1) A-III, B-II, C-I, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-I, B-IV, C-III, D-II
- (4) A-II, B-III, C-I, D-IV

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816877**
Option 1 ID : **76878126801**
Option 2 ID : **76878126802**
Option 3 ID : **76878126803**
Option 4 ID : **76878126804**
Status : **Answered**
Chosen Option : 4

Q.121 Arrange the following steps of pyramid of strategy activation from the top to bottom.

- A. Plans
- B. Strategy
- C. Policies, rules and regulations
- D. Programmes
- E. Projects

Choose the correct answer from the options given below :

- (1) B, A, D, E, C
- (2) A, B, C, D, E
- (3) E, D, C, B, A
- (4) C, E, D, A, B

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816849
Option 1 ID : 76878126689
Option 2 ID : 76878126690
Option 3 ID : 76878126691
Option 4 ID : 76878126692
Status : Answered
Chosen Option : 2

Q.122 Which of the following is NOT associated to Hawthorne effect ?

- (1) Novelty of the situation
- (2) Attention received by the employees
- (3) Interest of the employees in experimental conditions
- (4) Earning of the employees

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816808
Option 1 ID : 76878126525
Option 2 ID : 76878126526
Option 3 ID : 76878126527
Option 4 ID : 76878126528
Status : Answered
Chosen Option : 4

Q.123 Which of the following term is used for money sent out of politically and economically unstable countries by investors in search of a safe haven ?

- (1) ADRs (American Depository Receipts)
- (2) GDRs (Global Depository Receipts)
- (3) Offshore Investment
- (4) Flight Capital

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816838**
Option 1 ID : **76878126645**
Option 2 ID : **76878126646**
Option 3 ID : **76878126647**
Option 4 ID : **76878126648**
Status : **Answered**
Chosen Option : **3**

Q.124 Arrange the following activities and processes in the correct sequence of group formation ?

- A. Adjourning
- B. Performing
- C. Forming
- D. Norming
- E. Storming

Choose the **correct** answer from the options given below :

- (1) C, D, E, B, A
- (2) E, C, B, D, A
- (3) C, E, D, B, A
- (4) C, E, B, D, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816844**
Option 1 ID : **76878126669**
Option 2 ID : **76878126670**
Option 3 ID : **76878126671**
Option 4 ID : **76878126672**
Status : **Answered**
Chosen Option : **2**

Q.125 Which of the following is NOT a cultural dimension proposed by Hofstede ?

- (1) Individualism vs collectivism
- (2) Fatalism vs scientism
- (3) Power distance
- (4) Uncertainty avoidance

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816809**
Option 1 ID : **76878126529**
Option 2 ID : **76878126530**
Option 3 ID : **76878126531**
Option 4 ID : **76878126532**
Status : **Answered**
Chosen Option : **4**

Q.126 The stimuli needs to pass through all stages of perceptual process. This process involves which of the following stages ?

- (1) Economic, Action, Intent and Memory
- (2) Ego, Affiliation, Stability and Interpretation
- (3) Exposure, Attention, Interpretation and Memory
- (4) Exposure, Actualization, Retention and Safety

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816826**
Option 1 ID : **76878126597**
Option 2 ID : **76878126598**
Option 3 ID : **76878126599**
Option 4 ID : **76878126600**
Status : **Answered**
Chosen Option : **3**

Q.127 Which one of the following represents the basis of consumer decision in a rational appeal in advertising ?

- (1) Moral
- (2) Love and affection
- (3) Information and Evaluation
- (4) Humour

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816827**
Option 1 ID : **76878126601**
Option 2 ID : **76878126602**
Option 3 ID : **76878126603**
Option 4 ID : **76878126604**
Status : **Answered**
Chosen Option : **3**

Q.128 Arrange the following steps in the process of communication in a logical sequence :

- A. Receiver
- B. Sender
- C. Decoding
- D. Encoding
- E. Channel

Choose the **correct** answer from the options given below :

- (1) B, D, E, A, C
- (2) B, D, E, C, A
- (3) B, C, E, A, D
- (4) B, C, E, D, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816843**
Option 1 ID : **76878126665**
Option 2 ID : **76878126666**
Option 3 ID : **76878126667**
Option 4 ID : **76878126668**
Status : **Answered**
Chosen Option : **4**

Q.129 Which of the followings are the statutory dispute resolution mechanisms as per the Industrial Dispute Act, 1947 ?

A. Collective bargaining
B. Management by Objective (MBO)
C. Conciliation
D. Code of discipline
E. Adjudication

Choose the **correct** answer from the options given below :

(1) C, D and E Only
(2) A, B and E Only
(3) B and D Only
(4) C and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816862**
Option 1 ID : **76878126741**
Option 2 ID : **76878126742**
Option 3 ID : **76878126743**
Option 4 ID : **76878126744**
Status : **Answered**
Chosen Option : **2**

Q.130 Match List - I with List - II.

List - I	List - II
Theories of International Trade	Propounder
A. Theory of Relative Factor Endowment	I. Adam Smith
B. Country Similarity Theory	II. David Ricardo
C. Theory of Absolute Advantage	III. Eli Heckscher and Bertil Ohlin
D. Theory of Comparative Advantage	IV. Steffan Linder

Choose the **correct** answer from the options given below :

(1) A-IV, B-III, C-II, D-I
(2) A-II, B-III, C-IV, D-I
(3) A-III, B-IV, C-I, D-II
(4) A-I, B-II, C-III, D-IV

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816889**
Option 1 ID : **76878126849**
Option 2 ID : **76878126850**
Option 3 ID : **76878126851**
Option 4 ID : **76878126852**
Status : **Answered**
Chosen Option : **3**

Q.131 Which of the followings are the common forms of divestitures ?

- A. Equity carve outs
- B. Business alliances
- C. Demergers
- D. Leveraged buyouts
- E. Spin offs

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, C and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816865

Option 1 ID : 76878126753

Option 2 ID : 76878126754

Option 3 ID : 76878126755

Option 4 ID : 76878126756

Status : Answered

Chosen Option : 3

- Q.132 Which of the following are the types of Interpersonal conflict ?
- A. Transactional analysis
 - B. Cognitive dissonance
 - C. Life-positioning analysis
 - D. Johari window analysis
 - E. Approach-avoidance goal conflict

Choose the **correct** answer from the options given below :

- (1) A, C and D Only
- (2) A, B and C Only
- (3) C, D and E Only
- (4) B, C and D Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816860
Option 1 ID : 76878126733
Option 2 ID : 76878126734
Option 3 ID : 76878126735
Option 4 ID : 76878126736
Status : Answered
Chosen Option : 1

- Q.133 Which of the following statement is NOT correct in the context of International Human Resources Management ?
- (1) In geo-centric staffing model, organization hires best candidates irrespective of their nationality.
 - (2) In going rate approach, salary of an employee posted in the foreign country is decided on the basis of home country compensation structure.
 - (3) Employees sent to work in a foreign country are referred to as expatriates.
 - (4) Dual career couple offers significant challenges for International Human Resource Management.

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816812
Option 1 ID : 76878126541
Option 2 ID : 76878126542
Option 3 ID : 76878126543
Option 4 ID : 76878126544
Status : Answered
Chosen Option : 1

Q.134 Arrange the following stages of buyer decision-making in the correct sequence.

- A. Evaluation of alternatives
- B. Purchase decision
- C. Post purchase decision
- D. Information search
- E. Need recognition

Choose the **correct** answer from the options given below :

- (1) B, A, D, C, E
- (2) E, D, A, B, C
- (3) E, D, B, A, C
- (4) A, E, D, C, B

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816850**
Option 1 ID : **76878126693**
Option 2 ID : **76878126694**
Option 3 ID : **76878126695**
Option 4 ID : **76878126696**
Status : **Answered**
Chosen Option : **2**

Q.135 Arrange the following in a logical sequence in the creative idea generation process.

- A. Insight
- B. Preparation
- C. Evaluation
- D. Elaboration
- E. Incubation

Choose the **correct** answer from the options given below :

- (1) A, B, E, C, D
- (2) A, C, B, E, D
- (3) B, E, A, C, D
- (4) E, B, D, C, A

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816856**
Option 1 ID : **76878126717**
Option 2 ID : **76878126718**
Option 3 ID : **76878126719**
Option 4 ID : **76878126720**
Status : **Answered**
Chosen Option : **2**

Q.136 Match List - I with List - II.

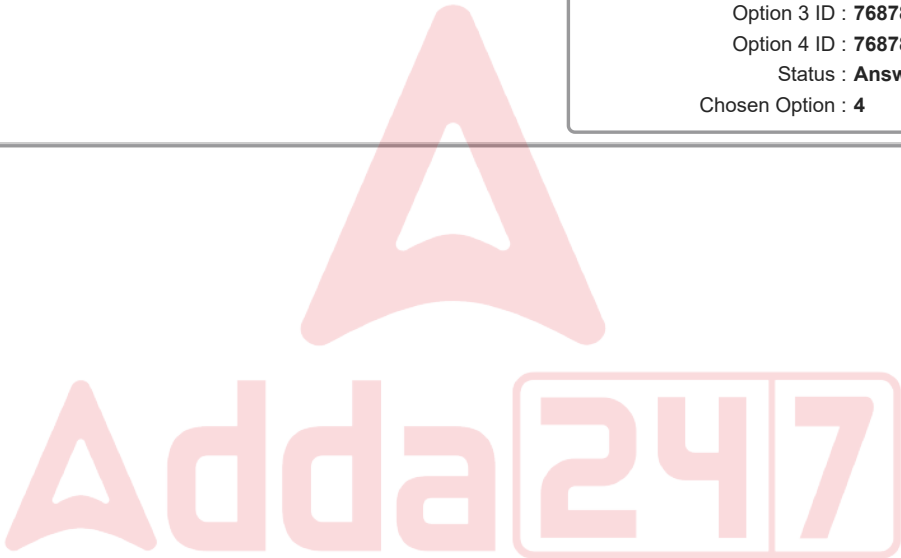
List - I	List - II
Financial Risk Terms	Underlying Meaning (Definition)
A. Swap (Interest rate)	I. Daily valuation of a contract with the loser owing money to the writer
B. Margin	II. Random fluctuations in net position that remains after hedging
C. Basis Risk	III. Exchanges a floating rate obligation for a fixed rate one, or vice-versa
D. Market to Market	IV. Amount of Money that must be pledged to cover fluctuations in the market price of the contract, and is subject to daily reset

Choose the correct answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-III, B-IV, C-II, D-I
- (3) A-IV, B-II, C-I, D-III
- (4) A-III, B-I, C-II, D-IV

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816883
Option 1 ID : 76878126825
Option 2 ID : 76878126826
Option 3 ID : 76878126827
Option 4 ID : 76878126828
Status : Answered
Chosen Option : 4



Q.137 Match List - I with List - II.

List - I	List - II
Decision-Accounting Concepts	Computations and Measurements
A. Financial Indifference point	I. $\frac{\text{Contribution}}{\text{Sales}} \times 100$
B. Breakeven point	II. $\frac{\text{Fixed costs}}{\text{P/V ratio}}$
C. P/V ratio	III. Sales minus Break even sales
D. Margin of Safety	IV. Level of EBIT where EPS of two financing plans are equal

Choose the correct answer from the options given below :

- (1) A-III, B-I, C-II, D-IV
- (2) A-II, B-I, C-IV, D-III
- (3) A-IV, B-II, C-III, D-I
- (4) A-IV, B-II, C-I, D-III

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816882
Option 1 ID : 76878126821
Option 2 ID : 76878126822
Option 3 ID : 76878126823
Option 4 ID : 76878126824
Status : Answered
Chosen Option : 4

Q.138 Arrange the following steps in accordance with Luthans' O.B model approach to behavioural performance management.

- A. Intervene
- B. Analyze
- C. Identity
- D. Measure
- E. Evaluate

Choose the correct answer from the options given below :

- (1) D, C, B, A, E
- (2) C, D, B, A, E
- (3) C, D, B, E, A
- (4) D, C, E, A, B

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816842
Option 1 ID : 76878126661
Option 2 ID : 76878126662
Option 3 ID : 76878126663
Option 4 ID : 76878126664
Status : Answered
Chosen Option : 3

Q.139 Arrange the following policy variables in a logical sequence to formulate credit and collection policies of an enterprise.

- A. Credit period
- B. Credit standard
- C. Collection expenditure
- D. Factoring arrangement
- E. Cash discount policy

Choose the **correct** answer from the options given below :

- (1) B, A, E, D, C
- (2) B, A, E, C, D
- (3) A, B, E, D, C
- (4) A, B, C, D, E

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816848**
Option 1 ID : **76878126685**
Option 2 ID : **76878126686**
Option 3 ID : **76878126687**
Option 4 ID : **76878126688**
Status : **Answered**
Chosen Option : **3**

Q.140 Selling each unit of the product separately and charging the highest price possible for each unit sold is referred to as :

- (1) First-degree price discrimination
- (2) Second-degree price discrimination
- (3) Third-degree price discrimination
- (4) Fourth-degree price discrimination

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816805**
Option 1 ID : **76878126513**
Option 2 ID : **76878126514**
Option 3 ID : **76878126515**
Option 4 ID : **76878126516**
Status : **Answered**
Chosen Option : **1**

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 141

- Q.141 Which of the following is NOT mentioned as a risk associated with growth of Q-Com ?
- (1) Market concentration
 - (2) Predatory pricing
 - (3) Increased manufacturing jobs
 - (4) Disruption of traditional retail

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816893
Option 1 ID : 76878126861
Option 2 ID : 76878126862
Option 3 ID : 76878126863
Option 4 ID : 76878126864
Status : Answered
Chosen Option : 3

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 142

- Q.142 Which of the following factors are contributing to traditional retail's vulnerability as per the passage ?
- A. Employment displacement
 - B. Lack of digital adoption
 - C. Aggressive pricing by Q-com
 - D. Overdependence on physical from the chains
 - E. Easy access to finance
- Choose the **correct** combination from the following :
- (1) A, B and C Only
 - (2) B, C, D and E Only
 - (3) A, C and D Only
 - (4) A, B, D and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816895
Option 1 ID : 76878126869
Option 2 ID : 76878126870
Option 3 ID : 76878126871
Option 4 ID : 76878126872
Status : Answered
Chosen Option : 2

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 143

- Q.143 Beyond what point does Q-Com require heavier regulation according to the passage ?
- (1) Upon entry into urban market
 - (2) After cannibalizing brick-and-mortar sales
 - (3) Once market concentration becomes high
 - (4) As soon as delivery time increase

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816897
Option 1 ID : 76878126877
Option 2 ID : 76878126878
Option 3 ID : 76878126879
Option 4 ID : 76878126880
Status : Answered
Chosen Option : 3

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 144

- Q.144 What is cited in the passage as a major enabler for Q-Com's competitive advantage ?
- (1) Government subsidies
 - (2) Deep discounting
 - (3) Real-time consumer data
 - (4) Low delivery charges

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816894
Option 1 ID : 76878126865
Option 2 ID : 76878126866
Option 3 ID : 76878126867
Option 4 ID : 76878126868
Status : Answered
Chosen Option : 2

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 145

- Q.145 Which one of the following statements is not correct as per the passage ?
- (1) Traditional retails absorbs agricultural labour surplus
 - (2) Quick-Commerce contributes to job creation in rural India
 - (3) Technology enables Q-Com to outpace weaker rivals
 - (4) Regulations must balance consumer and producer interests

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 7687816896
Option 1 ID : 76878126873
Option 2 ID : 76878126874
Option 3 ID : 76878126875
Option 4 ID : 76878126876
Status : Answered
Chosen Option : 2

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 146

Q.146 According to the passage, organisations with robust processes that integrate executive development to succession planning are expected to be known as :

- (1) Performance magnates
- (2) Thought leaders
- (3) CEO factories
- (4) One-hit wonders

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816903
Option 1 ID : 76878126897
Option 2 ID : 76878126898
Option 3 ID : 76878126899
Option 4 ID : 76878126900
Status : Answered
Chosen Option : 2

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 147

- Q.147 Which of the following is considered as the key success factor for the effective succession planning according to the passage ?
- (1) Risk mitigation for investors
 - (2) Prolonged board tenure to seek bargain power
 - (3) Visionary, kind and philanthropic leadership
 - (4) Structured leadership plan to move and groom talent

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816900
Option 1 ID : 76878126885
Option 2 ID : 76878126886
Option 3 ID : 76878126887
Option 4 ID : 76878126888
Status : Answered
Chosen Option : 4

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 148

Q.148 The overriding benefits of succession planning evolved and mentored in the Tata group are :

- A. Acquisitions and consolidations of corporate wealth
- B. Smooth transitions of corporate control to family lineage
- C. Enriched investors with gains from certainty
- D. Evolution of a unified corporate entity
- E. Spotless emergence of iconic family business entity

Choose the correct combination from the following :

- (1) A and B Only
- (2) C and D Only
- (3) B and E Only
- (4) A and E Only

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816902
Option 1 ID : 76878126893
Option 2 ID : 76878126894
Option 3 ID : 76878126895
Option 4 ID : 76878126896
Status : Answered
Chosen Option : 3

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 149

Q.149 Why has the succession planning, according to the passage, not been so well taken up in the Indian business ?

- (1) It takes years to groom internal talent for the top job
- (2) Possessiveness of family business to share corporate control with professionals
- (3) Talent and trust deficit in Indian professional world
- (4) Ineffective governance and control mechanism

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816901
Option 1 ID : 76878126889
Option 2 ID : 76878126890
Option 3 ID : 76878126891
Option 4 ID : 76878126892
Status : Answered
Chosen Option : 2

**Test
Prime**

By Adda247

PREVIOUS YEAR PAPERS PDF



PRACTICE MORE, SCORE HIGHER!



**Free
25,000+
PDF's**

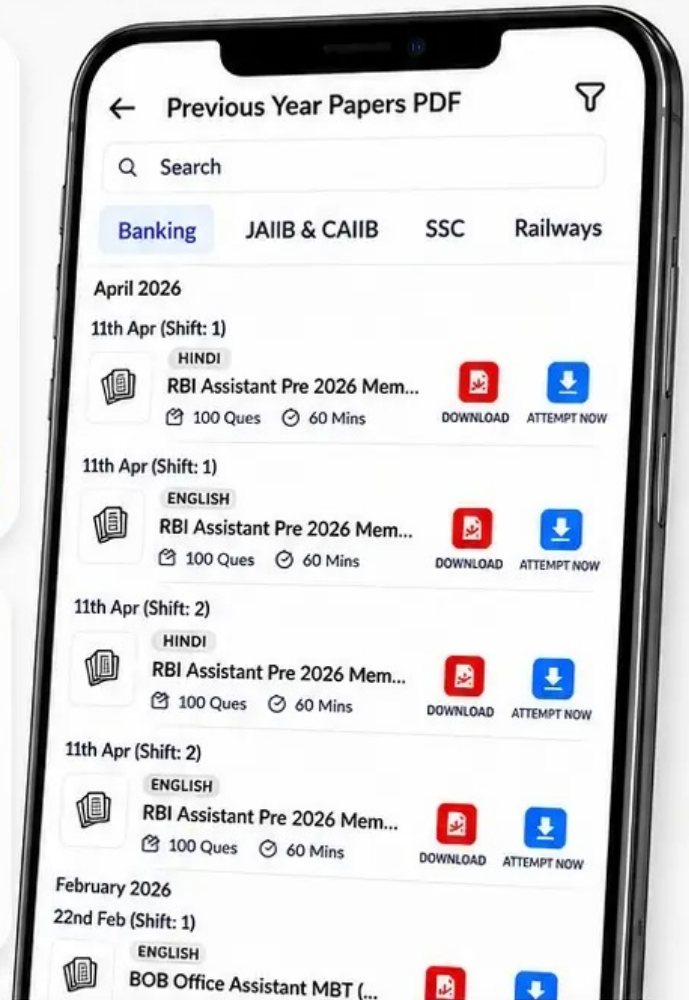
High-Quality | Exam-Wise | Updated Regularly



**ATTEMPT AS
MOCK**



Turn PDFs into real exam experience.
Analyze. Improve. Succeed.



Topic-wise &
Exam-wise PDFs



Download &
Study Offline



Attempt as Mock
& Track Score



Smart Analysis
& Performance

AVAILABLE IN



Banking



SSC



Railway



Teaching



UGC



Agriculture



Nursing



Bihar



UP



Punjab



WB



Odisha



TN



AP & Telangana



Haryana



DOWNLOAD TEST PRIME

Test

Prime



SUCCESS GALLERY!

★ MEET THE ACHIEVERS ★



Kunal, RRB JE



Shivam, UPSSSC AGTA



Priya, ANM



KHALILUR, LDA



Manoj, PWD



Atin, JENPAS



Shatarupa, OPSC



Arpita, JENPAS



Shital, SSC JE (Mech)



Nancy, UGC NET



Atul, SSC JE (ELCT)



Rahul, SSC JE (CIVIL)



Anand, SSC JE (ELCT)



Mohan, SSC JE (ELCT)



Saurabh, UGC NET



Ved, SSC JE (Mech)

★ THEY DID IT. YOU CAN TOO ★

READ THEIR STORIES!



Comprehension:

Read the following passage and answer the questions :
Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.
The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 150

- Q.150 According to passage, which of the following is considered as precursor to the effective succession in the Indian corporate sector ?
- (1) Unified corporate entity
 - (2) Frequent change in the corporate control
 - (3) Prolonged board tenure to increase bargain power
 - (4) Ensuring right talent in the boardroom

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : MCQ
Question ID : 7687816899
Option 1 ID : 76878126881
Option 2 ID : 76878126882
Option 3 ID : 76878126883
Option 4 ID : 76878126884
Status : Answered
Chosen Option : 4

Exam Summary						
Management and General Paper						
Section Name	No. of Questions	Answered	Not Answered	Marked for Review	Answered & Marked for Review	Not Visited
General Paper	50	50	0	0	0	0
Management	100	100	0	0	0	0