



1.	In a L	og frame, quantitative and	quali	itative	ways o	f measuring j	progress i	is called:		
	A)	Means of Verification]	B)	Outpu	its				
	C)	Purposes]	D)	Indica	itors				
2.	DR A i	s most useful for:								
۷.	A)	Implementing activities	I	B)	Scient	ific Research	'n			
	C)	Assessment and Planning		D)		oring and Ev				
	0)	Assessment and Flammi	5	D)	wioni	oring and Lv	araation			
3.	Gnatt	chart is:								
	A)									
	B)	A chart which tracks the	-	-						
	C)	A method for monitoring	-			1	roject			
	D)	A method for assessing r	nanpo	ower re	equiren	nents				
4.	In Pro	ject Management, 'Crashi	ng" is	s a tern	n used	to indicate:				
	A)	Abandoning a project	0							
	B)	Completing a project qui	ickly							
	C)	Reduction of the duration	n of fe	ew crit	ical act	tivities				
	D)	Reducing the cost of the	proje	ect						
5.	Which	n of the following Project	Mana	aaman	t toola	hava ita maia	r amphag	is the trade		
3.		tween time and cost and a		•			or emphas	is the trade-		
	A)		PM		C)	CBR	D)	NVP		
	11)		1 1 1 1		0)	CDR	D)			
6.	Which	n of the following Project	Manag	gemen	t tools	employs the	concept o	of optimistic		
	,	e, most likely time and pessimistic time?								
	A)	CBR B) N	VP		C)	CPM	D)	PERT		
7.	Which	n one of the following is ca	nture	ed in th	e Worl	z Breakdown	Structure	- (WBS)?		
7.	A)	The life cycle phases	1	B)		gical order o		(WDS)!		
	C)	The scope of the project		D)		t costs	i tusks			
	0)	The scope of the project		2)	110,00	00505				
8.		n stage of project managen	nent li	ife cyc	le requ	ires the maxi	mum tim	e of		
	-	etion?	r	D)	DI					
	A)	Conceptualization		B)	Plann Estim	•				
	C)	Execution	1	D)	Estim	ation				
9.	A rese	earcher conducts an experi	ment	that te	sts the	hypothesis th	at 'anxiet	tv has an		
		se effect on student's exam								
	true?		1				U			
	A)	Anxiety is the dependent	t varia	able, ex	kam pe	rformance is	the indep	endent		
		variable.								
	B)	Anxiety is the dependent				-				
	C)	Anxiety is the independe		,		1				
	D)	Anxiety is the independe	ent vai	riable,	exam p	performance	is the dep	endent		
		variable.								

10. Who described the five stages of group development?

A)	Gisela Konopka	B)	W. Schwartz
C)	Bruce Tuckman	D)	Vinter R. D.

11. Match the Appraisals in List I with the areas covered under List II. LIST I LIST II

a. Environment Appraisal	1. Capability of the implementing agencies for effective implementation, monitoring, and evaluation of the scheme
b. Management Appraisal	2. Contributes to the development of the sector, industrial development, social development, maximizing the growth of employment, etc
c. Economic Appraisal	3. Issues related to land acquisition, title deed, environmental clearance etc.
d. Legal Appraisal	4. Impact on water, air, land, sound, geographical location etc
A) a-2, b-3, c-1, d-4	B) a-4, b-1,c-2, d-3
C) a-1, b-3, c-2, d-4	D) a-3, b-1,c-4, d-2

- 12. Which of the following is **not** an advantage of the survey/correlational method?
 - A) It allows researchers to examine a number of different variables at the same time.
 - B) It allows researchers to examine the relationship between variables in natural settings.
 - C) It allows researchers to explain observed relationships between variables.
 - D) It allows researchers to make predictions based on observed relationships between variables.
- 13. Informed consent means that researchers should tell participants about which of the following before they agree to participate in research?
 - A) The hypotheses
 - B) Anything that is likely to affect the participants' decision to participate in the research
 - C) The independent variable
 - D) Whether the experiment involves a placebo
- 14. What is Hawthorne effect?
 - A) Treating an abstraction as if it were a real concrete thing
 - B) An approach to research that focuses on the particular meaning that specific actions have for those who engage in them.
 - C) A threat to internal validity posed by people's awareness that they are participating in research.
 - D) An argument in which the thing to be explained is presented as the explanation

15.	Matc	h the concepts in List l	with t	heir defi	nitions	in List II		
	List I	[List l	Ι			
	a. Sk	ewness				on-symmetry in	n the dist	ribution of
					-	n variable.		
	b. T-0	distribution		• •		stribution of w	hat score	es should be
				ke in ge				
	c. Ga	ussian distribution				t arise when e		
					-	buted populati		
				ne sample sample eviation			e populat	tion's standard
	d Th	eoretical distribution				tribution that	is symme	etric about
	u . 111	corected distribution				ng that data ne		
						rence than dat		
				- 1				
	A)	a-1, b-3, c-4, d-2		B)	,	b-2, c-4, d-1		
	C)	a- 4, b-3,c-1, d-2		D)	a-2, 1	b-3, c-1,d- 4		
17		. 1 1 1	1	с ·	1	1 . 1.	• 1• 41	
16.		ial work is a practice-b l change and developm						
		ople." This definition v				ind the empow		
	A)	IFSW B)	NAS	-	C)	IASSW	D)	INAPSW
	11)	115 (Y 2)	1 11 10		0)		2)	
17.	The v	western law which is sa	aid to n	nark the	beginn	ing of state eff	forts to h	andle
	disad	vantaged groups:						
	A)	The Social Security		B)		Workhouse Ac		
	C)	Elizabethan Poor La	IW	D)	The	Settlements A	ct	
10		7	D 1)	-4-1-1:-11:		
18.		Central Social Welfare 1950 B)	1951			1952	D)	1953
	A)	1930 D)	1931	L	C)	1932	D)	1933
19.	The f	first text book on Com	munity	Organiz	vation (Community O	rganisatio	on for Social
17.		are (1945), was author	-	01 Buille	<i>accon,</i> (continuinty of	Buillbuill	
	A)	Jane Adams		B)	Mary	Richmond		
	Ć)	Wayne McMillan		D)	-	via Hill		
20	a	4 1 6 1	1	11 1 44	1	22 1		
20.		e methods of social wo				•	a whore	a caandary
	A)	Primary methods are methods are indirect				ing with cheft	s, wherea	is secondally
	B)	All social workers s			atorilv	rained in prim	harv metł	nods while
	2)	secondary methods			woning	numeu în prin	ini y moti	10 40, Willie
	C)	Primary methods we	1		hods to	be employed	by socia	l workers
	,					1 5 5 5 5		

- historically; secondary methods started being used much later after primary methods.
- D) Primary methods use social work specific skills, whereas secondary methods use skills that are inter-disciplinary.

21.	 programme subsumes the three erstwhile Schemes of Sarva Shiksha Abhiyan (SSA), Rashtriya Madhyamik Shiksha Abhiyan (RMSA) and Teacher Education (TE). A) Samagra Shiksha B) RTE
	C) Sarvodaya D) Vishwa Vidyapeeth
22.	Brundtland report 1987 and the Rio Summit 1992, are the basis for the approach to social work.
	A) Charity B) Welfare C) Participatory D) Sustainability
23.	Match the field of social work in List I with most specific skill-sets in List II. LIST I LIST II
	a. Clinical social work 1. Probation
	b. School social work 2. DABDA Counselling
	c.Corrections3. Life Skills Trainingd.Community development4. PRA
	A) a-3, b-2, c-1, d-4 B) a-4, b-1, c-2, d-3
	C) a-2, b-3, c-1, d-4 D) a-3, b-4, c-1, d-2
24.	"Discontent with existing conditions in the community must initiate and/or nourish the development of the association". This is the first principle of Community Organization proposed by:
	A) Dunham B) Siddique C) Friedlander D) Ross
25.	The magic formula 'POSDCORB' widely used in Public Administration and Management was coined by:
	A)Luther GulickB)Robert Dahl
	C) Herbert Asimon D) Dwight Waldo
26.	The system targeted for change in Mary Weil's "Community Social and Economic Development" model is:A) Banks, foundations, external developers
	B) General public, government institutions
	C) Voting public elected officials; inactive/ potential participants
	D) General public; political systems
27.	The key concept proposed by Paulo Freire is:
	A) Meritocracy B) Conscientization
	C) Credibility building D) Dramatization
28.	The "Sarva Seva Sangh" was formed by Vinobha Bhave to realize the concepts related in:
	A) Bhoodan Movement B) Sampoorna Kranti
	C) Hind Swaraj D) NamantarAndolan
29.	The process for welcoming newly recruited employees and supporting them to adjust to their new roles and working environments is called:
	A) Staffing B) Recruiting C) Selecting D) Induction

30.	The Societies Regis A) 1860	tration Act was B) 1870	-	in the ye C)	ear: 1960	D)	1961
31.	What kind of organi A) Autocratic		ierarchy aucratic		ority as an esse Collegiate	ntial cha D)	aracteristic? Informal
32.	 A is a written d what is acceptable o employees represent A) HR Policy C) Code of Ethic 	or unacceptable t their organiza	behavio	ur at wo side. Busin			
33.	Which of the followA) Time of projC) Performance	-	gible star B) D)	Profit	s of business at of a project		
34.	is a systematic skills, accountabilitiA) Job AnalysisC) Job specifica	es, work envir		nd abili			
35.		l worker shoul client has a rig	d provide	e such a			
		d (R) are true ut (R) is false	B) D)		(A) and (R) are false but (R) is		
36.	 Which of the follow consolidate 44 labor 1. Social Security 5. Bonus 8. Occupational Security 	ur laws under 4 y 2. 6.	categori Gratuity Industria	ies? l Relatio	3. ESI ons 7. 7	t are set 4. Γrade U	Wages
	A) 2, 5, 6, 8	B) 1, 4,	6, 8	C)	1, 3, 6, 7	D)	5, 6, 7, 8
37.	A sentence handed of under supervision, i A) Parole	s called:	al offend ody			o remair D)	n out of jail, Probation
38.	CEDAW is the UN A) Children C) Refugees	convention for	the right B) D)	Wome	en te Change		
39.	An Act applicable to A) Special Marr C) The Indian S	-	B) D)		ndian Divorce A nand Marriage		

40. In August 2021, a Bombay high court bench said that the rules, which mandate publishers to adhere to the code of ethics and norms set out under the Press Council of India and Cable TV Act, prima facie violated the petitioners' right to freedom of speech and expression under Article 19. This ruling is based on the premise of:

- A) Rule of Law B) Procedural Transparency
- C) Constitutionality D) Equality before Law
- 41. Which of the below given offenses are **not** cognizable?
 - A) Murder B) Rape C) Kidnapping D) Assault
- 42. Section 4 of the Right to Information Act deals with:
 - A) Obligation of public authorities to suomotu (of its own accord) disclose vital information about their functioning
 - B) Grounds for which request of information is rejected
 - C) Information concerning the life and liberty of a person
 - D) Tenure and salary of chief information officer
- 43. Dynamic diagnosis refers to:
 - A) cross- sectional view of the forces interacting in the client's problem situation
 - B) classification of a person by the nature of his sickness.
 - C) Discovering the beginnings and life history of a problem
 - D) Finding immediate causation of illness
- 44. ------ is a social case work technique which helps in providing anticipatory guidance to the clients by physically preparing the clients for an impending problem.
 - A) Partialization B) Interpretation
 - C) Role Playing D) Clarification
- 45. In which stage of Psychosocial therapy does the case worker makes a generous use of advices and suggestions?
 - A) Sustainment B) Direct Influence
 - C) Person-Situation reflection D) Pattern- Dynamic Reflection
- 46. The term 'Group dynamics' was coined by:
 - A) Kurt Lewin B) J. L. Moreno
 - C) William McDougall D) Gustav LeBon
- 47. The stage of group development in which group members begin to trust each other is called:
 - A) Adjourning B) Storming C) Norming D) Forming
- 48. "A digest of significant facts in the client's history which has previously been recorded"- Which type of social work recording does this statement refer to?
 A) Process B) Narrative C) Summary D) Verbatim
- 49. Which of the following is a maintenance function of the group?
 - A) Consensus testing B) Gatekeeping
 - C) Information-giving D) Controlling

- 50. ----- is **not** a factor that influences group cohesiveness.
 - A) Internal successes
- B) Group size
- C) External threats D) Group work model
- 51. What does a 'monopolizer' do in a group?
 - A) A group member who makes excessive verbal contributions, preventing equal participation by other group members.
 - B) A group member argues against most of the ideas and proposals discussed in the group and often emerges as a result of a leadership challenge.
 - C) A group member who tries to use group meetings as therapy sessions for issues not related to the group's task.
 - D) A group member who consistently uses sarcasm, plays pranks, or tells jokes, which distracts from the overall functioning of the group
- 52. Which of the following International Treatises is ratified by India?
 - A) Interstate communication procedure under the International Convention for the Protection of All Persons from Enforced Disappearance
 - B) Second Optional Protocol to the International Covenant on Civil and Political Rights aiming to the abolition of the death penalty
 - C) International Convention on the Protection of the Rights of All Migrant Workers and Members of Their Families
 - D) Convention against Torture and Other Cruel Inhuman or Degrading Treatment or Punishment
- 53. Which of the following communities have a personal law governing adoption?

1. 5.	Christians Jains	2. 6.	Muslims Sikhs	3. 7.	Parsis Buddhists	4.	Hindus
A) C)	All the abov 4, 5, 6 & 7 o		B) D)	4 on All e	ly except 1 & 2		

54. Assertion (A): The Constitution of India has made the President the Supreme Commander of Armed Forces.

Reason (R): Democracy maintains civilian supremacy over the military force.

- A) Both (A) and (R) are true, and (R) is the correct explanation of (A)
- B) Both (A) and (R) are true, but (R) is not the correct explanation of (A)
- C) (A) is true but (R) is false
- D) (A) is false but (R) is true

55. Match the provisions in List I with their sources in List II.

LISTI		LISTII
a. Free Legal Aid for poor		1. Criminal Procedure Code
b. Local Jurisdiction of Executive M	lagistrat	es. 2. Judiciary
c. Sovereign, Socialist, Secular,		3. Directive Principles of State Policy
Democratic republic		
d. Certiorari		4. Preamble
A) a-4, b-2, c-3, d-1	B)	a-3, b-2, c-1, d-4

C) a-3, b-1, c-4, d-2 D) a-4, b-3, c-1, d-2

56.	 is known as the father of Sociology. A) Max Weber B) Émile Durkheim C) Auguste Comte D) George Herbert Mead
57.	Which of the following is not a social institution?A)FamilyB)GovernmentC)CompanyD)Religion
58.	The Koodankulam movement is related to:A)Dam constructionB)Nuclear powerC)DeforestationD)Discrimination
59.	Match the theories of social change in List I with their postulates in List IILIST ILIST IIa. Evolutionary theories1. Society has the ability to absorb disruptive forces while maintaining overall stability.b. Conflict theories2. Society is constantly subject to forces producing instability, struggle and social
	 c. Cyclic theories d. Functionalist d. Functionalist d. Functionalist d. Functionalist e. Each civilization is like a biological organism, which goes through birth, maturity, old-age and death.
	A)a-2, b-3, c-4, d-1B)a-1, b-3, c-4, d-2C)a-3, b-2, c-4, d-1D)a-4, b-2, c-3, d-1
60.	The Physical quality of life Index was calculated for the first time by:A)A LewisB)Adam SmithC)Sidney AlexanderD)Morris D. Morris
61.	 Gross National Product is calculated as: A) Net National Product plus taxes B) GDP plus NR (Net income from assets abroad or Net Income Receipts) minus NP (Net payment outflow to foreign assets) C) Net national product minus direct taxed plus subsidies D) Consumption plus investment plus government spending plus exports minus imports
62.	During the term of which prime minister LPG reforms was introduced in India?A)P. V. Narasimha RaoB)Chandra SekharC)A.B. VajpayeeD)V.P. Singh
63.	 Which of the following is the relation defined by 'the law of demand'? A) Income and price of a commodity B) Income and quantity demanded C) Price and quantity of a commodity D) Quantity demanded and quantity supplied

64.	 What is demonetization? A) Introducing new currency in economy B) Reducing official value of currency in relation to other currencies C) Striping currency unit of its status as legal tender D) Increasing the official value of currency in relation to other currencies
65.	In 2020, India's HDI rank was: A) 131 B) 134 C) 125 D) 132
66.	The World Development Report is published by:A)UNDPB)WHOC)UNICEFD)The World Bank
67.	Which organization was replaced by World Trade Organization?A)IMFB)TRIPSC)GATTD)SAP
68.	 Assertion (A): Rise in economic growth due to rise in the number of working age people is called demographic dividend. Reason (R): Jobless economic growth leads to social unrest A) Both (A) and (R) are true and (R) is the correct explanation of (A) B) Both (A) and (R) are true, but (R) is not the. correct explanation of (A) C) (A) is true, but (R) is false D) (A) is false, but (R) is true
69.	Which one of the following is a 'secondary group'?A)Nuclear familyB)Peer groupC)AssociationD)Joint family
70.	 Which of the following is not a principle of social group work? A) Confidentiality B) Guided group interactions C) Progressive programme development D) Evaluation of the progress made by the group
71.	Match the group work model in List I with it's purposes in List II.LIST ILIST IIa. Social Goals Model1. An amalgamation of social goals and remedial modelsb. Remedial Model2. Focusing on contact initiation or individual assessment or orientation about agency functionc. Reciprocal Model3. Treating individuals who suffer social and personal adjustment in social relationsd. Intake Model4. Solving social issues and bringing about desirable
	A)a-3, b-2, c-4, d-1B)a-4, b-3, c-1, d-2C)a-1, b-3, c-4, d-2D)a-4, b-2, c-1, d-3

72.	 Ellen Gates Starr was associated with: A) Playground movement B) Charity Organization Society C) Hospital social work D) Hull house
73.	The Community Development Programme started in India in:A)1950B)1951C)1952D)1953
74.	 The Principles of Social Action proposed by Britto is based on: A) Gandhian Approaches B) Paulo Freire C) Communist Manifesto D) French Revolution
75.	The book "Rules for Radicals" was written by:A)Paulo FreireB)Saul AlinskyC)Bal Gangadhar TilakD)Max Weber
76.	Humayun was the pioneer amongst the Muslim rulers to make efforts to prohibit:A)Child marriageB)Sati systemC)PolygamyD)All of the above
77.	 The Committee appointed by Government of India in 1977 to recommend for improving efficiency of Panchayati Raj institution: A) Ashok Mehta Committee B) Sarkaria Commission C) Tarkunde Committee D) Balwantrai committee
78.	 "Thanatos", according to Freud, refers to: A) Life instincts B) Death Instincts C) Pleasure principle D) Defence Mechanisms
79.	Prejudice is an error in:A)PerceptionB)SensationC)CognitionD)Intelligence
80.	Who proposed that social interaction was central to cognitive development?A)PiagetB)VygotskyC)EricksonD)Freud
81.	 Idiographic Development refers to: A) Individual differences in the rate, extent, or direction of development. B) Developmental changes that characterize most people, i.e. typical / universal patterns of development. C) Developmental changes in he dw or heherizon that result from the aging

- Developmental changes in body or behaviour that result from the aging process (nature), rather than life experience, or learning (nurture). A relatively permanent change in behaviour that results from one's C)
- D) experiences.

- 82. Which of the following is **not** a feature of Vygotsky's theory on development?
 - A) Vygotsky talked of children being born with elementary mental functions
 - B) He stressed the importance of culture and social interactions
 - C) The concept of More Knowledgeable Other (MKO) and Zone of Proximal Development (ZPD).
 - D) He suggested that there are 4 stages of cognitive development- the sensorimotor stage, the preoperational stage, the concrete operational stage, and the formal operation stage.
- 83. Which one of the following children is displaying preconventional thought?
 - A) Arun believes that the rule on students mandatorily attending all lectures is unnecessary, hence he skips class.
 - B) Maria is aware that if she skips class the Principal will punish her, hence she decides not to skip class.
 - C) Jane believes that she is supposed to attend lectures because it is a college rule.
 - D) Mathew believes in a system where students learn on their own and at their pace, hence he decides not to attend the classes.
- 84. Generally, fluid intelligence tends to -----with age while crystallized intelligence tends to----- with age.
 - A) increase, decrease B) increase, stay the same
 - C) decrease, increase D) decrease, stay the same
- 85. The author of "The Functions of the Executive":
 - A)Elton MayoB)Chester Bernard
 - C) Henry Fayol D) Max Weber
- 86. Under the ERG theory of Motivation, ERG stands for:
 - A) Existence, Relatedness and Growth
 - B) Environment, Remuneration, Good Managers
 - C) Emotions, Results, Gifts
 - D) Expectations, Respect, Gain
- 87. Match the Henry Fayol's Principles of Management in List I with their descriptions in List II.

LIST I	LIST II				
a. Unity of Command	1. Employees deliver the best if they feel secure in				
	their job.				
b. Unity of Direction	2. Employee should have only one boss and follow his				
	instructions.				
c. Scalar Chain	3. Hierarchy steps should be from the top to the lowest				
d. Stability	4. Whoever is engaged in the same activity should have				
	a unified goal.				
A) a-3, b-2, c-1, d-4	B) a-2, b-4, c-3, d-1				
C) a-4, b-3, c-1, d-2	D) a-4, b-2, c-3, d-1				

88.	 What distinguishes the experimental method from the quasi-experimental method? A) The scientific status of the research. B) The existence of different levels of an independent variable. C) The random assignment of participants to conditions. D) The sensitivity of the dependent variable. 					
89.	The median of a series is 12. The additional observations 5 and 15 are added to theseries. The median of the new series will be:A)8B)14C)12D)10					
90.	Kruskal Wallis test is used for:A)Sample size determinationB)Hypothesis testingC)Tool standardizationD)Pre-test					
91.	 Which of the following statements regarding Normal distribution are correct? Normal curve is symmetric about mean Mean, Median and Mode are equal for a normal distribution Coefficient measure of Kurtosis of normal distribution is greater than 3 A) 1 and 2 only B) 1 and 3 only C) 2 and 3 only D) 1, 2 and 3 					
92.	 "The extent to which the effect of an independent variable on a dependent variable has been correctly interpreted." Which construct is this a definition of? A) Internal inference B) External inference C) External validity D) Internal validity 					
93.	"Casework: A Psychosocial Therapy" was authored by: A) Mary Richmond B) Jane Addams C) Florence Hollis D) Grace Coyle					
94.	e first School of Social Work in the US was: Columbia University B) Penn State University New York University D) Massachusetts University					
95.	 Prognosis is: A) The cause of a disease/condition B) The likely outcome of a condition C) The factors that influence a condition D) The treatments available for a condition 					
96.	 Richmond identified six sources of power that are available to clients and their social workers. Which are they? A) Household, the person of the client, neighbourhood and wider social network, civil agencies, private agencies, public agencies B) Coercive, Reward, Legitimate, Expert, Referent and Informational C) Individual, groups, organizations, communities, government. International community D) Physical force, wealth, state action, social norms, ideas, and strength in numbers 					

- 97. Felix Biestek is known in Social Case Work for:
 - A) Techniques of Environment Modification
 - B) Steps in Psychosocial Therapy
 - C) Principles of case work relationship
 - D) Types of Case work Contracts
- 98. In a Social Case Work relationship, what does irrational elements refer to?
 - A) The absence of rationale in the client's defence of his actions, when he is confronted by the case worker
 - B) The client's irrational claim that a particular solution is the only way to resolve his/her problem
 - C) The case worker's inability to continue consultation with the client due to counter-transference
 - D) Feelings and attitudes, inherent patterns of behaviour etc. which are not called forth by the present situation
- 99. Which of the following information can be kept confidential by a case worker?
 - A) The client is going to harm someone
 - B) The client committed a serious crime in the past
 - C) The client is going to commit suicide
 - D) An elder, child or dependant person may be abused
- 100. When the counsellor projects their own unresolved conflicts onto the client it's called:
 - A) Transference B) Counter transference
 - C) Empathy D) Authority
- 101. Proximity, similarity, continuity, connectedness and closure, are principles associated with which school of thought?
 - A) Gestalt B) Existentialism
 - C) Humanism D) Behaviourism
- 102. In the examples given below, which of the following represents crossed transaction?A) Person A: I love your shirt.
 - Person B: Thank you! You made my day!
 - B) Person A: Why did you choose this colour for the shirt; don't you think it's rather bright?

Person B: I like cheerful colours. You prefer rather light colours, don't you?

- C) Person A: I love your shirt!
 - Person B: Are you making fun of me?
- D) Person A: I think you should change your shirt, it is not very suited for the occasion.Person B: I thought the same too. Can you help me choose another shirt?
- 103. Which of the following are non-directive counselling approaches?
 1. Psychoanalytic 2. Behavioural 3. Person-centered 4. Cognitive therapy
 5. Gestalt 6. Existential 7. Transactional
 - A) 3, 4, 6 B) 1, 2, 4 C) 2, 4, 6, 7 D) 3, 5, 6, 7

104. The term emotional intelligence was coined by:

- A) Carl Rogers B) AJ Jones
- C) Eric Berne D) Daniel Goleman
- 105. Which of the following is a characteristic of self-transcendence?
 - A) Peak experiences
 - B) Continued freshness of appreciation
 - C) Profound interpersonal relationships
 - D) Acceptance of self-others and nature
- 106. Match the counselling skills in List I, with instances of how they are expressed by the counsellor in List II

List I		List II				
a. Paraphrasing		1. You were shocked. You did not expect such a response from a friend who was very close to you.				
b. Empathy		2. I seeGo onIs that so?				
c. Affirmations		3. Let me try and understand- you were saying that after your post graduation, you worked on 3 jobs.				
d. Active Listening		4. You are coping very well.				
A)	a-1, b-4, c-2, d-3	B)	a-3, b-1,c-4, d-2			
Ć)	a-3, b-1, c-2, d-4	D)	a-3, b-4, c-2, d-1			

107. Assertion (A): If a teacher embarrasses you for asking a question, it is less likely that you would ask questions in class.

Reason (R): Negative reinforcement reduces the occurrence of a behaviour.

- A) Both (A) and (R) are true and (R) is the correct explanation of (A)
- B) Both (A) and (R) are true, but (R) is not the correct explanation of (A)
- C) (A) is true, but (R) is false
- D) (A) is false, but (R) is true
- 108. Find the right order of the states in prenatal development, starting with conception:1. Blastocyst 2. Zygote 3. Embryo 4. Fetus

A) 1, 2, 4, 3	B)	3, 1, 2, 4	C)	2, 1, 3, 4	D)	3, 2, 4, 1
---------------	----	------------	----	------------	----	------------

109.	Match the defence mechanisms in List I with their examples in List II.							
	LIST I			LIST II				
	a. Regression			Addicts refusing their health.	ng to accept the impact of addiction on			
	b. Projection			A person who	is aggressive engages in sports.			
	c. Denial			3. A child who is faced with the anxiety of hospital admission, begins bed-wetting.				
	d. Sublimation		4.	4. A person who doesn't like to associate with a frien claims that the friend hates him.				
	A)	a-3, b-4, c-2, d-1		B) a-3	3, b-4, c-1, d-2			

C) a-3, b-2, c-1, d-4 D) a-4, b-2, c-1, d-3

- 110. "An approach to psychology that asserts that human behaviour can be understood in terms of directly observable relationships (in particular, between a stimulus and a response) without having to refer to underlying mental states." Which approach to psychology is this?
 - Freudianism Behaviourism A) B)
 - C) Cognitivism D) Humanism
- 111. According to Cark Rogers, parents have to express -----to children, so that they can develop healthy self-concepts.
 - Steady Encouragement A)
 - **Continuous Motivation** B)
 - Unconditional positive regard C)
 - D) **Consistent Discipline**
- 112. Erickson is known for:

A)

1.

3.

5.

7.

- Traits and values B) Intelligence tests
- Stage theory of development C) Family life cycle D)
- 113. The sociologist who introduced the term Social Control:
 - A) A. W. Small and G. E. Vincent
 - B) Ogburn and Nimcoff
 - C) E. B. Taylor and Carl Jung
 - H. J. S. Maine and A Lewis D)

114. Two political parties joining hands to defeat a common rival is an example of -----cooperation.

A) Direct B) Primary C) Secondary D) Tertiary

The movement which Medha Patkar was associated with: 115.

- Chipko Narmada Bachao Andolan A) B)
- C) Silent Valley D) Anti-Corruption
- The Sociological Imagination was written by: 116.
 - Emile Durkheim Carl Jung A) B)
 - C. Wright Mills Victor Frankl C) D)

Which of the following are meso- level socialization agents? 117.

- Peer groups 2. Family
- Educational institutions 4. Electronic media Neighbourhood
 - 6. Global Community
 - 8. **Religious** groups
- Political groups 9. Social Networking
- 4, 6, 9 A) 1, 2, 5 B) 3, 7, 8 C) D) 5, 7, 8

118.	Assertion (A): Reason (R):	social stratum to an The degree to which	other. h system	movement of individuals or groups from one ner. ystems of stratification are open or closed t of social mobility.			
 A) Both (A) and (R) are true and (R B) Both (A) and (R) are true, but (R C) (A) is true, but (R) is false D) (A) is false, but (R) is true 				is the correct explanation of (A) is not the. correct explanation of (A)			
119	 LIST I a. Job-satisfa developme b. A study of of the Kani c. The effects of choleste d. The study of 	ection of community nt social workers the marriage rituals Tribe of clofibrate on lowe	ne best suitable research design in List II: LIST II 1. Experiment 2. Survey 3. Ethnography m 4. Case Study				
120	C) a-1, b-	4, c-1, d-3 3, c-2, d-4	D)	a-2, b-3, c-1, d-4 a-1, b-4, c-2, d-3 st be finished on time in order for the entire			
120		completed is called:	B) D)	Critical Path Activity Sequence			